

# Housing Data Report February 2020

The Voice of Real Estate in the Inland Empire<sup>SM</sup>



A report brought to you by the Inland Valleys Association of REALTORS® (IVAR)  
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## Feb 2020 - Monthly Report

### Inland Valleys Regional Summary

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#### Mark Dowling, Chief Executive Officer

- 2020 Inland Empire housing sales are starting off strong. For the month of February, New Listings were up 2.3%, Pending Sales were up 27.2%, Sold Listings were up 9.8% and total Sales Volume was up 15%
- Median Sales Price was up 5.1% (\$415,000) in February 2020 vs. February 2019.
- Days on Market continues to decrease (down 31.6%), which is reflective of a competitive market with limited inventory.

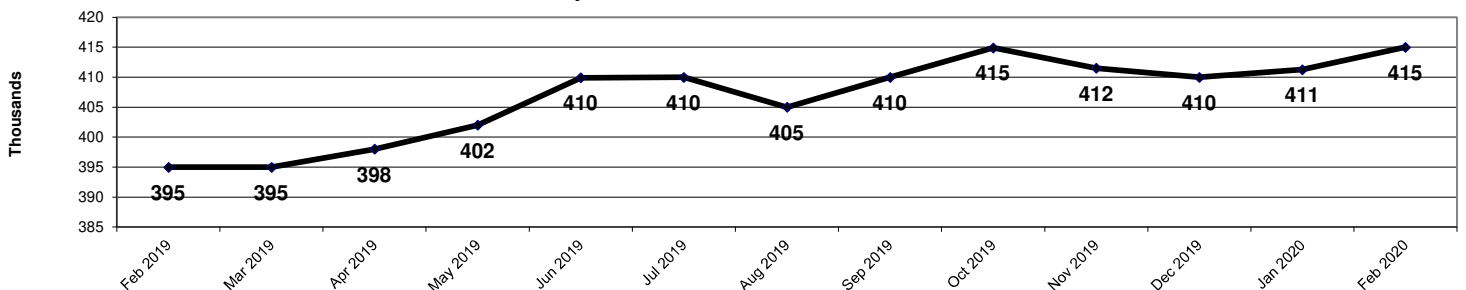


	Feb-2019	Feb-2020	Annual Change
<b>Monthly New Listings</b>			
New Listings	3,922	4,011	↑ 2.3%
Pending Sales	3,116	3,965	↑ 27.2%
Sold Listings	2,444	2,683	↑ 9.8%
Median Sales Price	\$395,000	\$415,000	↑ 5.1%
Sales Volume (\$M)	\$1,024	\$1,177	↑ 15.0%
<b>Monthly Closed Listings</b>			
Price/Sq.Ft.	\$218	\$224	↑ 2.7%
Sold \$/List \$	98.10%	99.06%	↑ 1.0%
Days on Market	38	26	↓ -31.6%
CDOM	49	34	↓ -30.6%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



#### Monthly Median Sales Price



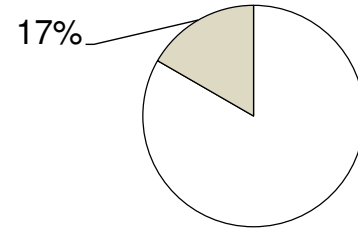
# Jan through Feb 2020 - YTD Comparisons

## Inland Valleys Regional Summary

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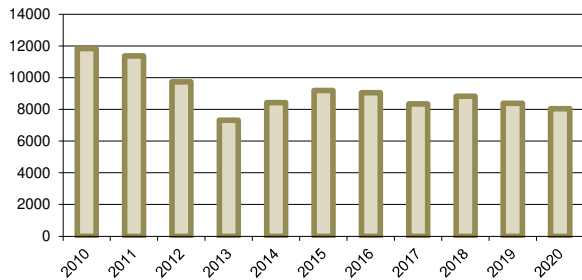
We are 2 month through the year:

The statistics shown below are for the first 2 month of the years represented.



Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

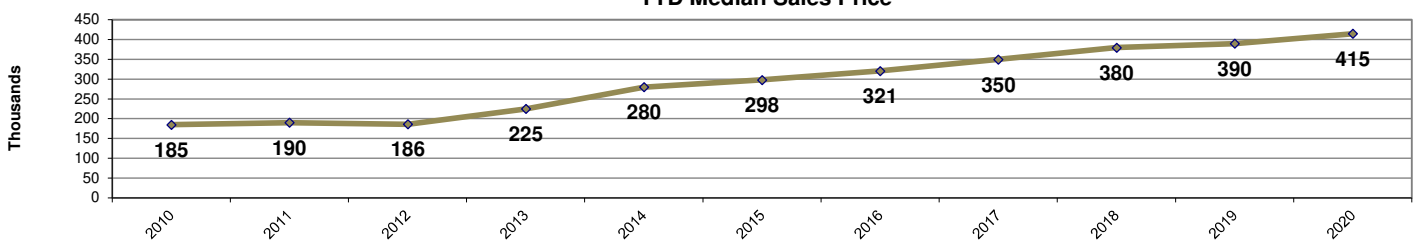
	Jan-Feb 2019	Jan-Feb 2020	Year-Over-Year Change
<b>YTD New Listings</b>	<b>8,387</b>	<b>8,055</b>	<b>↓ -4.0%</b>
<b>Pending Sales</b>	<b>6,082</b>	<b>7,331</b>	<b>↑ 20.5%</b>
<b>Sold Listings</b>	<b>4,782</b>	<b>5,455</b>	<b>↑ 14.1%</b>
<b>Median Sales Price</b>	<b>\$390,000</b>	<b>\$415,000</b>	<b>↑ 6.4%</b>
<b>Sales Volume (\$M)</b>	<b>\$1,993</b>	<b>\$2,400</b>	<b>↑ 20.4%</b>
<b>Price/Sq.Ft.</b>	<b>\$219</b>	<b>\$226</b>	<b>↑ 3.4%</b>
<b>Sold \$/List \$</b>	<b>97.90%</b>	<b>98.97%</b>	<b>↑ 1.1%</b>
<b>Days on Market</b>	<b>38</b>	<b>28</b>	<b>↓ -26.3%</b>
<b>CDOM</b>	<b>46</b>	<b>33</b>	<b>↓ -28.3%</b>



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### YTD Median Sales Price





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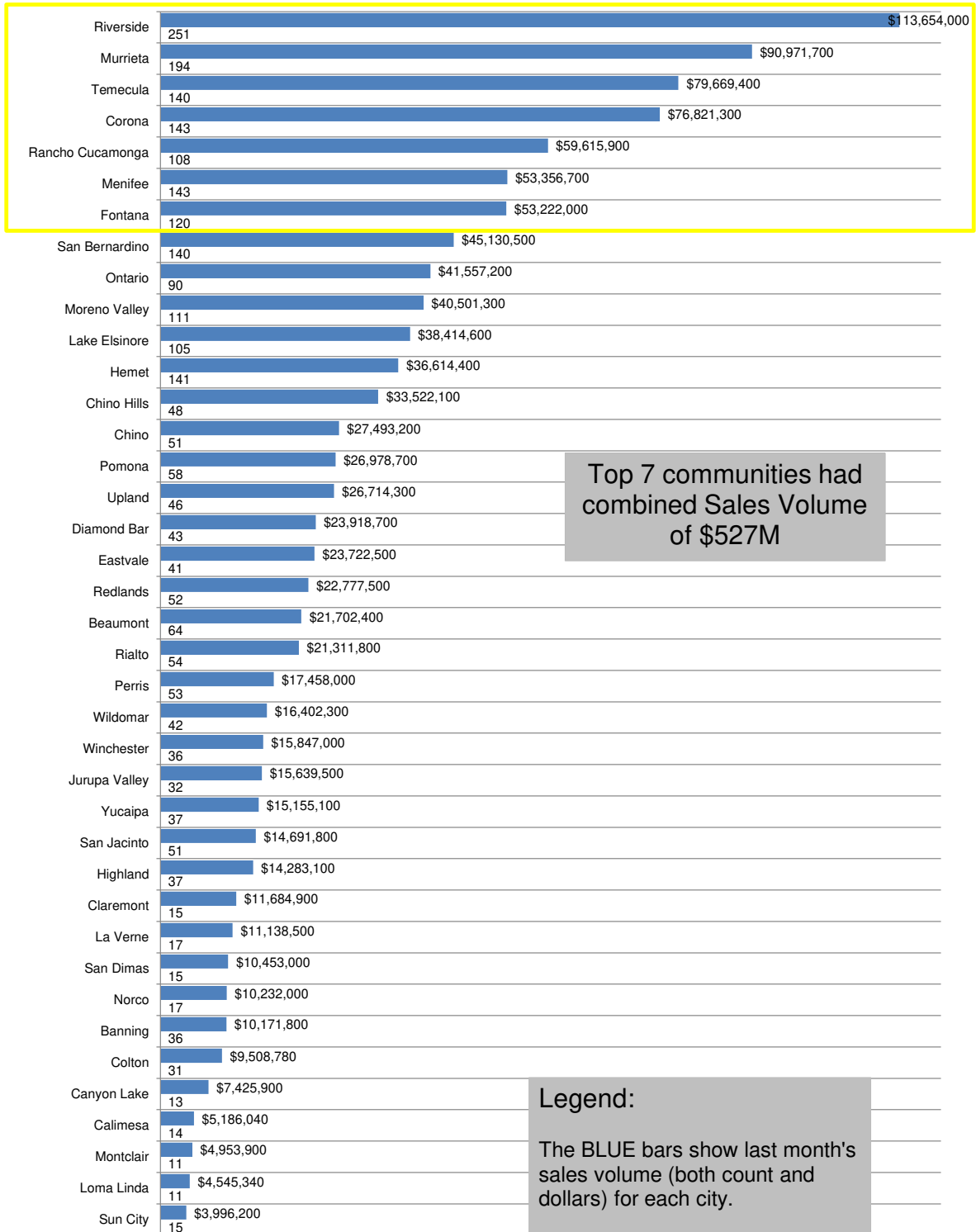
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## Feb 2020 - Sales Volume per City

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

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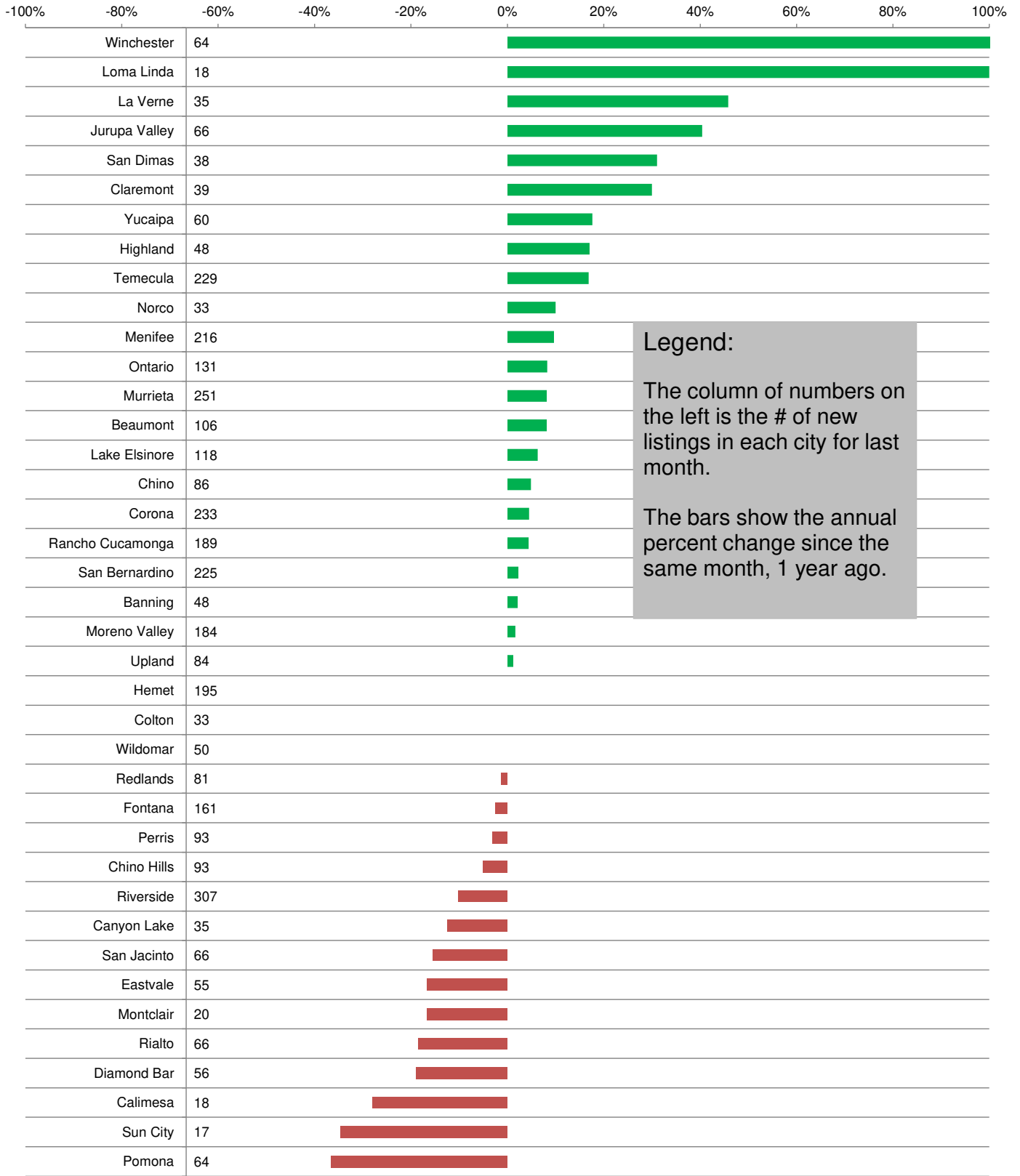
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### Feb 2020 - Top Communities with New Listings (year-over-year)

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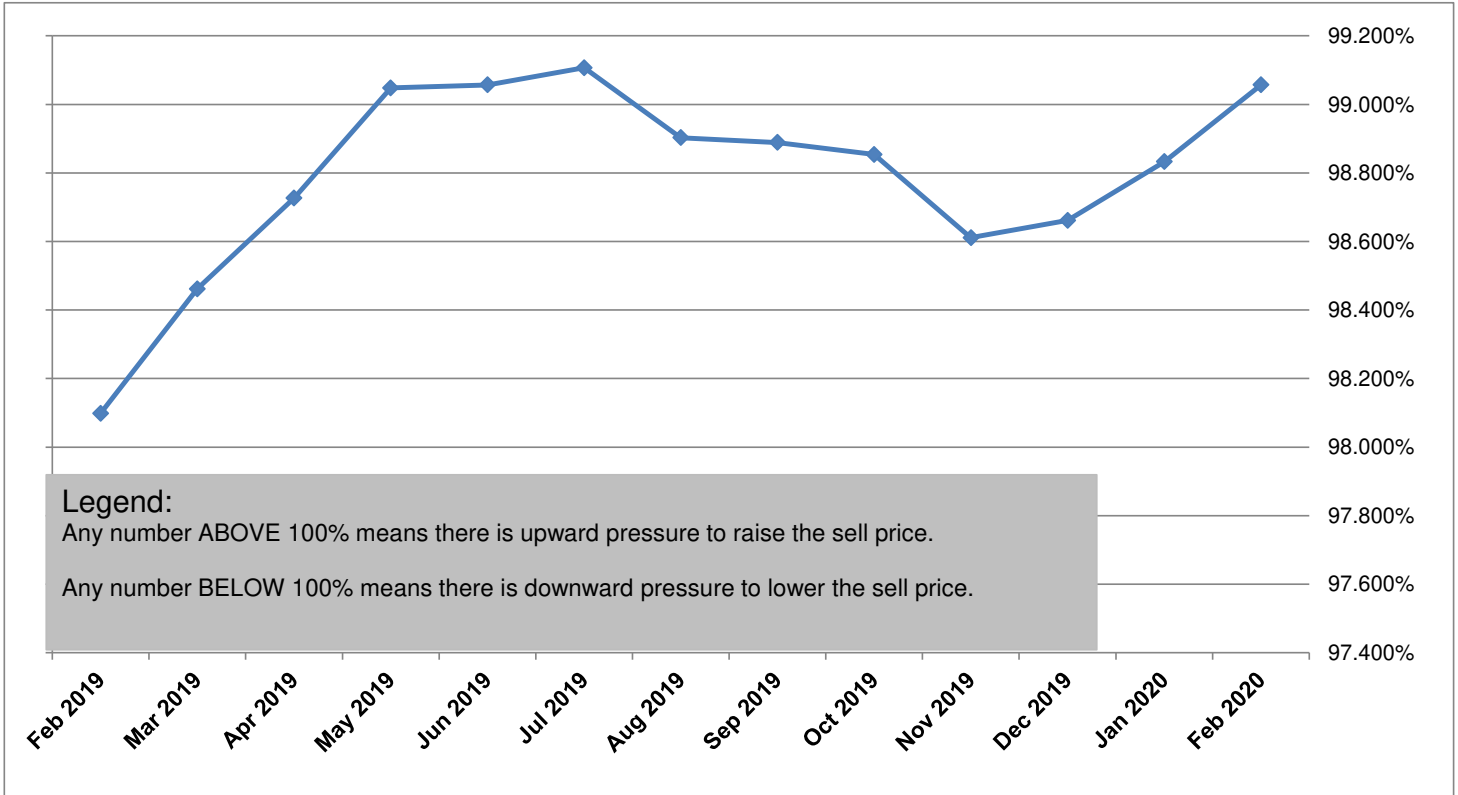
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## Sell Price vs Original List Price

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### This report is brought to you by IVAR:

As a service to the more than 4 million residents of the Inland Empire, the **Inland Valleys Association of Realtors®** is proud to distribute this data report on the housing market in the 50 communities served by our Realtor Members.

The core purpose of IVAR is to help its members become more professional and profitable, while promoting and protecting real property rights.

### FINANCE TYPE

