

Housing Data Report January 2019

The Voice of Real Estate in the Inland EmpireSM



A report brought to you by the Inland Valleys Association of REALTORS® (IVAR)
www.ivaor.com

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Jan 2019 - Monthly Report

Inland Valleys Regional Summary

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Mark Dowling, Chief Executive Officer

- The start of 2019 Inland Empire housing market data reflects some of the same trends we saw the last half of 2018. When compared to 2018, January month-over-month data has New Listings up 1.7%, while Sold Listings for the year were down 14.9%. Median Sales Price was up 2.0%, but total Sales Volume was down 13.2%.
- Although Median Sales Price was up 2.0% for January at \$388,000, this represents a 3% decline from \$400,000, July of 2018.
- Reflecting a slowing, buyer's market, Days on Market – up 54.2% – also continues to increase.



	Jan-2018	Jan-2019	Annual Change
New Listings	4,327	4,399	↑ 1.7%
Pending Sales	3,118	3,150	↑ 1.0%
Sold Listings	2,731	2,323	↓ -14.9%
Median Sales Price	\$380,000	\$387,500	↑ 2.0%
Sales Volume (\$M)	\$1,108	\$962	↓ -13.2%

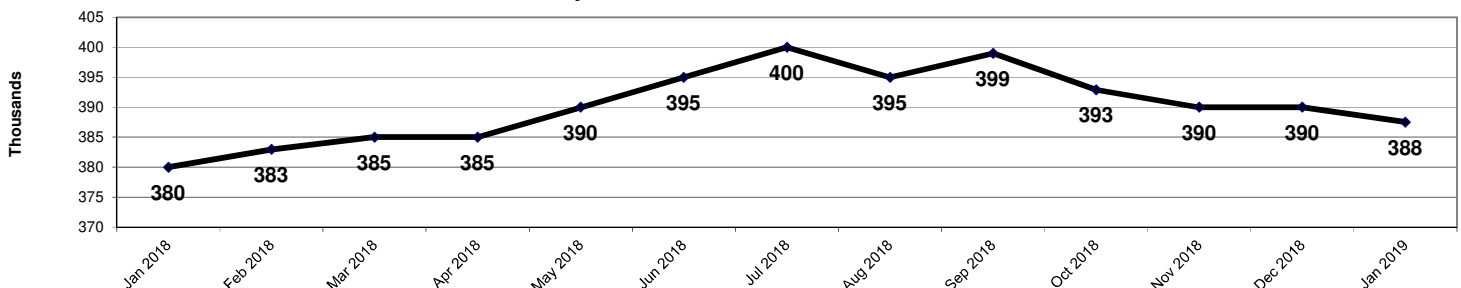


Price/Sq.Ft.	\$213	\$219	↑ 2.9%
Sold \$/List \$	99.11%	97.67%	↓ -1.4%
Days on Market	24	37	↑ 54.2%
CDOM	28	43	↑ 53.6%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



Monthly Median Sales Price



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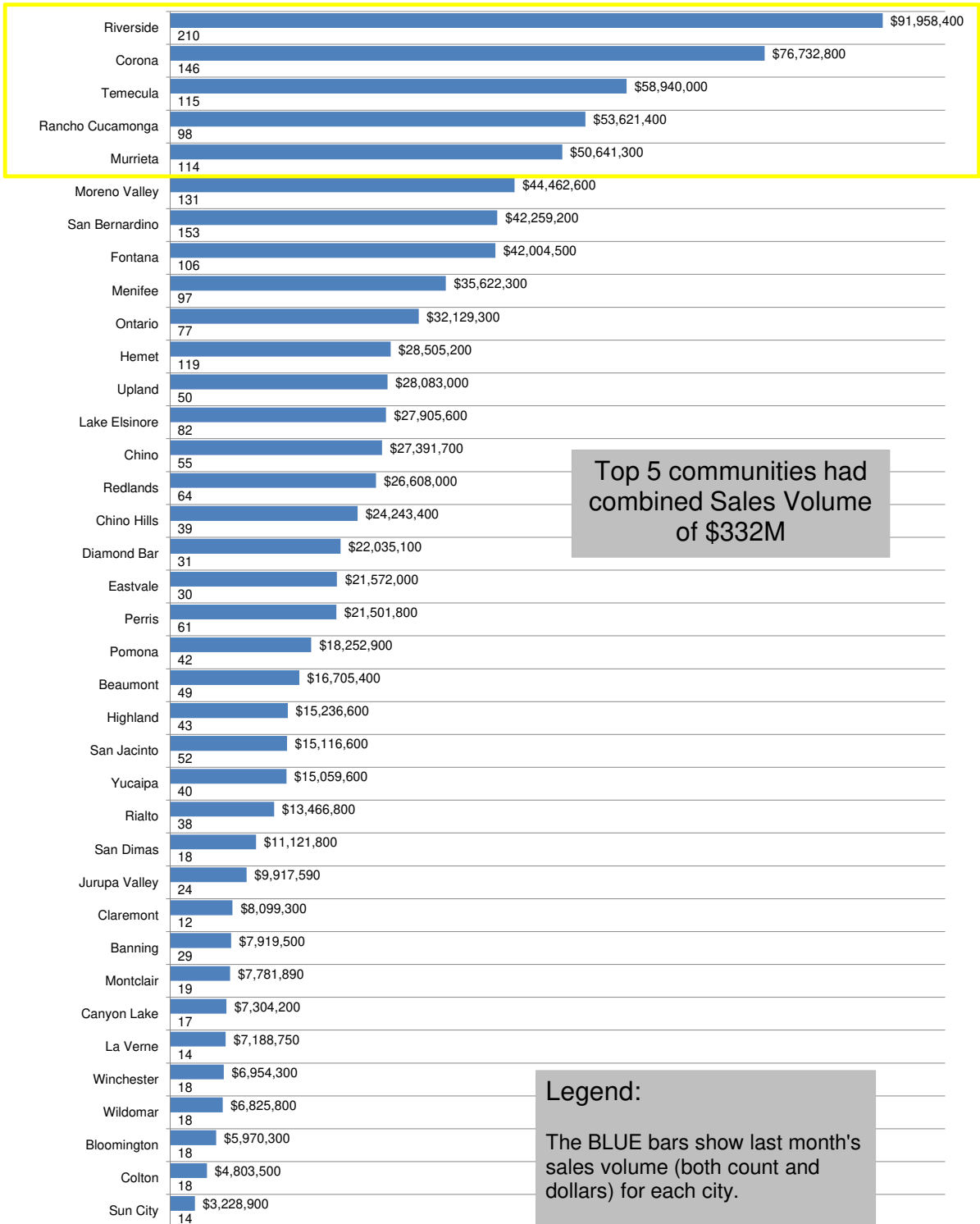
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Jan 2019 - Sales Volume per City

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

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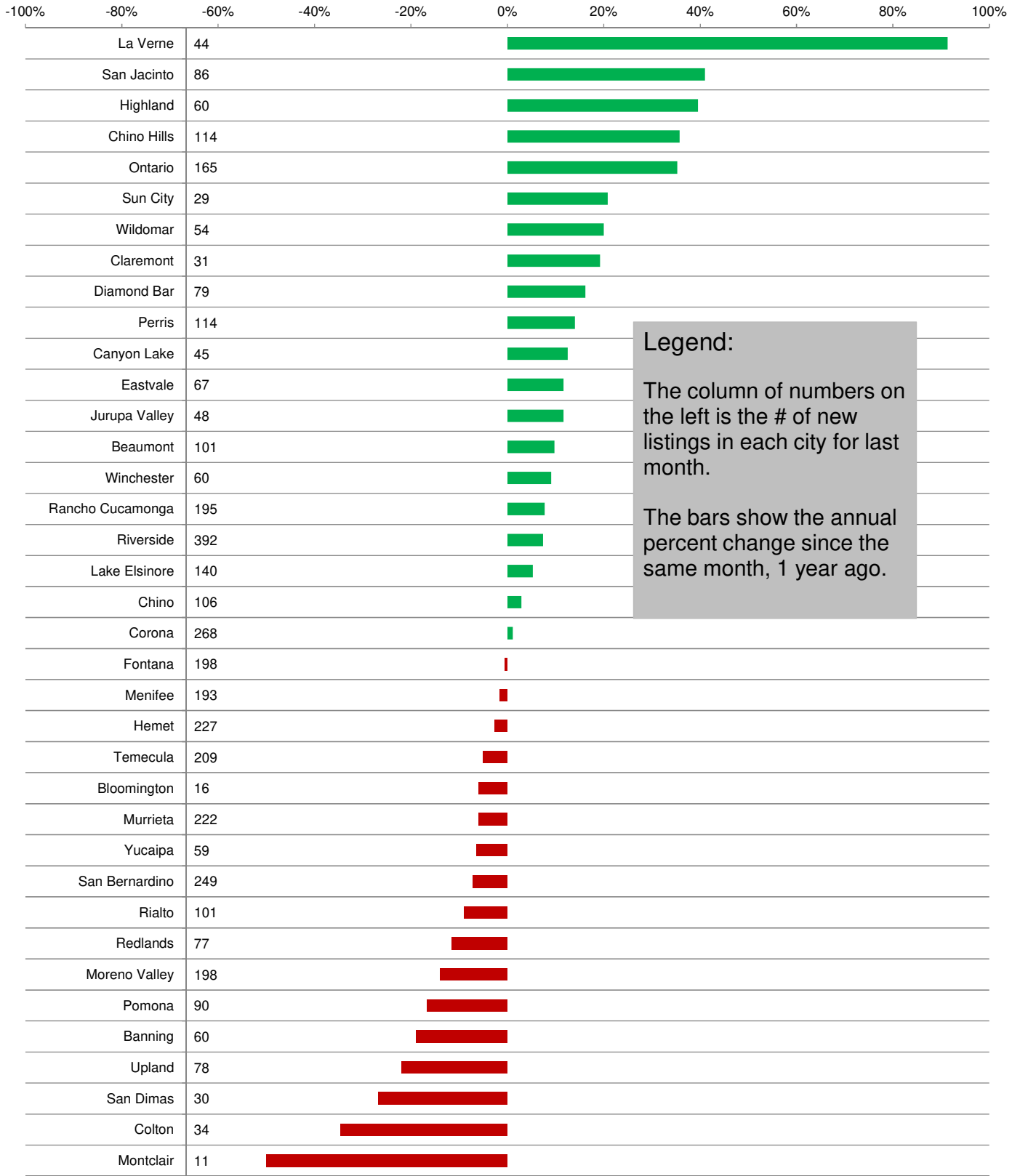
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Jan 2019 - Top Communities with New Listings (year-over-year)

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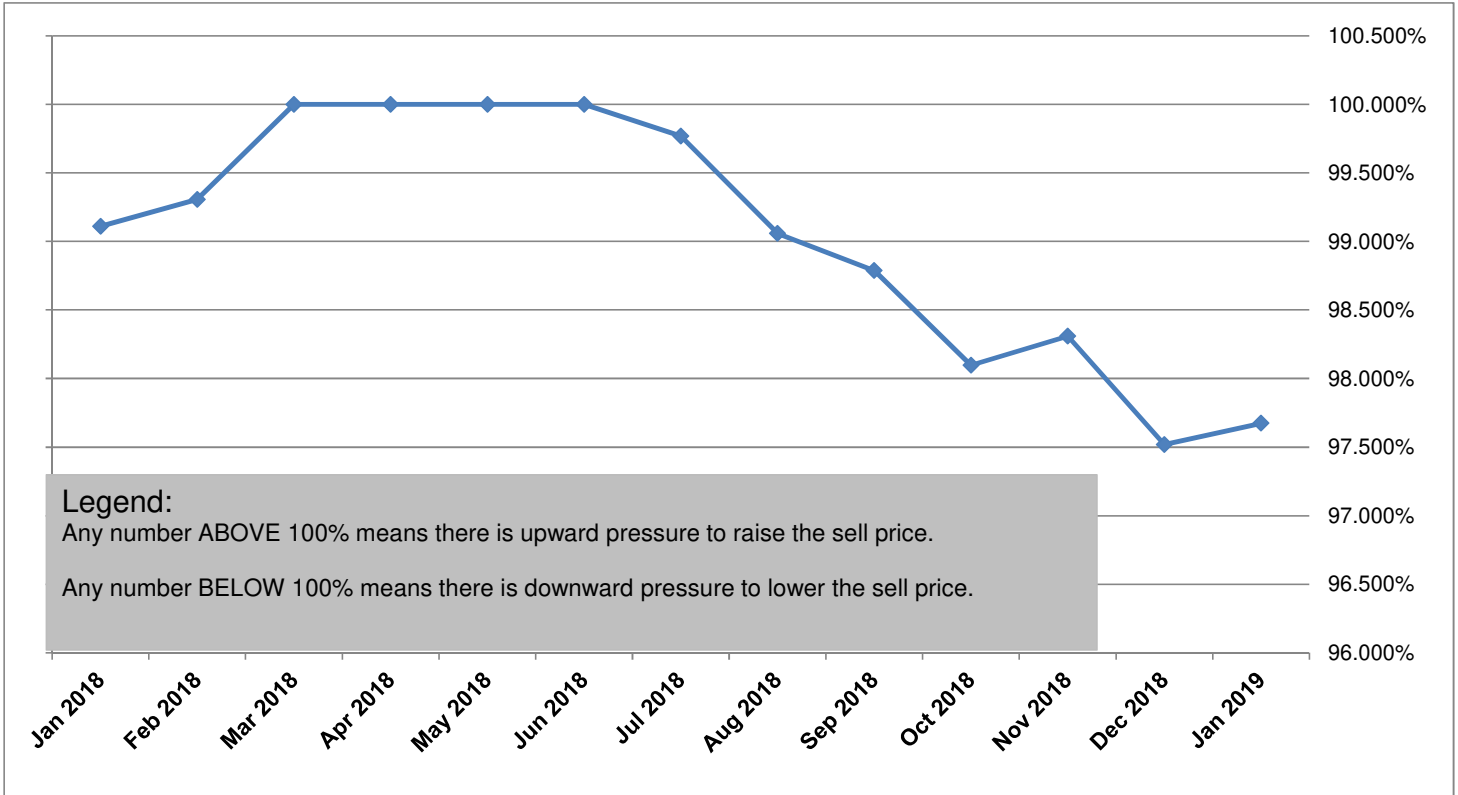
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Sell Price vs Original List Price

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Legend:

Any number ABOVE 100% means there is upward pressure to raise the sell price.

Any number BELOW 100% means there is downward pressure to lower the sell price.

This report is brought to you by IVAR:

As a service to the more than 4 million residents of the Inland Empire, the **Inland Valleys Association of Realtors®** is proud to distribute this data report on the housing market in the 50 communities served by our Realtor Members.

The core purpose of IVAR is to help its members become more professional and profitable, while promoting and protecting real property rights.

FINANCE TYPE

