Housing Data Report July 2018

The Voice of Real Estate in the Inland EmpireSM



A report brought to you by the Inland Valleys Association of REALTORS® (IVAR) www.ivaor.com

RIVERSIDE OFFICE

3690 Elizabeth Street Riverside, California 92506 Office: 951-684-1221

RANCHO CUCAMONGA OFFICE

10574 Acacia Street, Suite #D-7 Rancho Cucamonga, California 91730 Office: 909-527-2133



Jul 2018 - Monthly Report

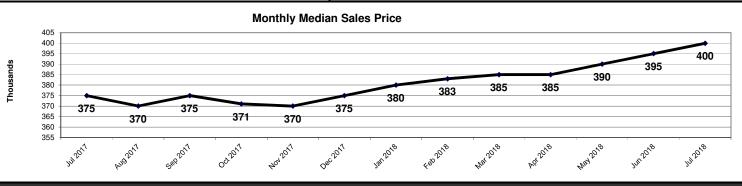
Inland Valleys Regional Summary

Mark Dowling, Chief Executive Officer

- The housing data for the first half of 2018 reflects a strong but tightening real estate market. When comparing year-over-year 2018 data to 2017 housing data, New Listings are up (2.7%), but Pending Sales and Sold Listings are down 6.1% and 6.9%. Additionally, the Median Sales Price is up 7.1%.
- Heightened demand has also caused a reduction in "Combined Days on Market" which is now less than 20 days.
- Although Median Sales price was generally flat the last six months of 2017, Median Sales price has steadily increased in 2018 more than 5% to \$400,000.



Jul-2017 Jul-2018 Annual Change 5,185 Monthly New Listings New Listings 5,116 1.3% 1 6000 5000 3,972 4,009 Pending Sales -0.9% 4000 3000 3,818 3,758 Sold Listings -1.6% 2000 1000 Median Sales \$399,900 \$375,000 6.6% Mar 2018 APT 2018 May 2018 0^{ct 2011} Jun 2018 Price 5ep2017 4042017 Jan 2018 Dec 2011 400201e Sales Volume \$1,524 \$1,613 5.8% (\$M) Monthly Closed Listings \$206 Price/Sq.Ft. \$226 9.5% 4500 4000 100.00% 99.84% Sold \$/List \$ -0.2% 3500 3000 20.0% 2500 Days on Market 15 18 2000 1500 CDOM 16 19 18.8% 1000 500 All data used to generate these reports comes from the California 0 oct 2017 HOY 2017 Feb 2018 Nar2018 A012018 May 2018 5ep2017 Dec 2011 Jan 2018 Jun 2018 Regional Multiple Listing Service, Inc. If you have any questions JU12017 Jul 2018 about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



Riverside Office: 3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office: 10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730

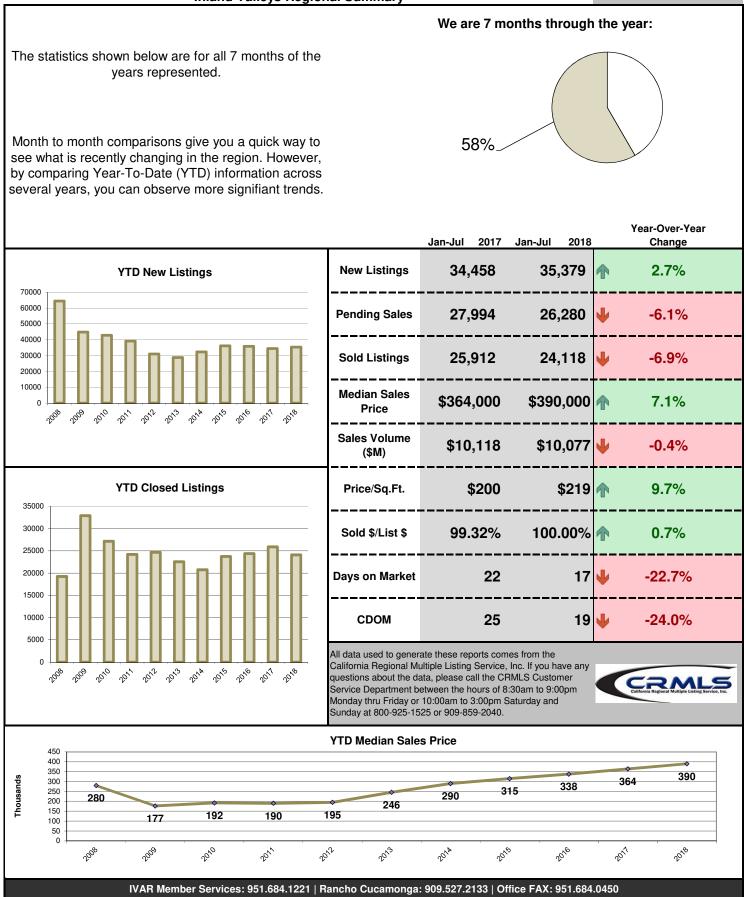


Jan through Jul 2018 - YTD Comparisons

Inland Valleys Regional Summary

Rancho Cucamonga Office: 10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730

www.ivaor.com



Rancho Cucamonga Office: 10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730

www.ivaor.com



Jul 2018 City Overview As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

| The follo | owing monthly data shows | S "YEAR-OVER-YEAR" | (YOY)changes as well | as current conditions i | n the real estate mark | et | |
|------------------|---------------------------|-----------------------------|--------------------------|-------------------------|------------------------|----------------------|--|
| | YOY Sales Transactions | YOY Median Sales Price % | Median Sales Price \$ | Inventory | Price per Sq.Ft. | Total Days on Market | |
| Banning | ↓ -3% | 1 9% | \$ 278,000 | 75 | \$ 194 | 25 | |
| Beaumont | J -12% | 13% | \$ 348,500 | 114 | \$ 167 | 29 | |
| Bloomington | J -10% | 16% | \$ 347,500 | 17 | \$ 218 | 37 | |
| Canyon Lake | 122% | 21% | \$ 460,000 | 52 | \$ 236 | 36 | |
| Chino | ♠ 5% | 4% | \$ 478,000 | 107 | \$ 287 | 16 | |
| Chino Hills | -9% | 1 5% | \$ 625,000 | 119 | \$ 349 | 26 | |
| Claremont | 10% | 1% | \$ 644,950 | 43 | \$ 376 | 26 | |
| Colton | ♠ 3% | - 4% | \$ 271,000 | 69 | \$ 221 | 23 | |
| Corona | -6% | 1 8% | \$ 489,000 | 289 | \$ 254 | 20 | |
| Diamond Bar | -9% | 15% | \$ 678,000 | 101 | \$ 377 | 23 | |
| Eastvale | 6 % | n 0% | \$ 552,500 | 75 | \$ 210 | 19 | |
| Fontana | 7 % | 1 2% | \$ 392,000 | 226 | \$ 235 | 16 | |
| Hemet | -⇒ 0% | 10% | \$ 254,450 | 259 | \$ 158 | 22 | |
| Highland | ↓ -5% | V 0% | \$ 353,500 | 78 | \$ 206 | 20 | |
| Homeland | 450% | * 8% | \$ 194,500 | 13 | \$ 131 | 7 | |
| Jurupa Valley | 1 2% | 1 2% | \$ 442,500 | 79 | \$ 258 | 15 | |
| La Verne | 57% | 10% | \$ 670,000 | 42 | \$ 371 | 17 | |
| Lake Elsinore | 18% | ↑ 7% | \$ 379,444 | 158 | \$ 188 | 25 | |
| Loma Linda | ♠ 64% | ▲ 14% | \$ 409,500 | 32 | \$ 236 | 17 | |
| Menifee | -21% | 6 % | \$ 368,950 | 201 | \$ 185 | 24 | |
| Mentone | 200% | 106% | \$ 382,000 | 14 | \$ 186 | 27 | |
| Montclair | -42% | ▲ 16% | \$ 449,500 | 19 | \$ 303 | 30 | |
| Moreno Valley | J -2% | ↑ 7% | \$ 325,000 | 269 | \$ 191 | 15 | |
| Murrieta | -22% | <u>^</u> 5% | \$ 428,500 | 312 | \$ 202 | 21 | |
| Norco | 7% | J -2% | \$ 528,845 | 40 | \$ 276 | 14 | |
| Ontario | June -11% | 12% | \$ 419,500 | 133 | \$ 307 | 14 | |
| Perris | 44% | 10% | \$ 324,000 | 138 | \$ 175 | 14 | |
| Pomona | 19% | 10% | \$ 427,613 | 107 | \$ 325 | 12 | |
| Rancho Cucamonga | - 1% | ♠ 3% | \$ 516,000 | 242 | \$ 295 | 12 | |
| Redlands | 1 25% | ♠ 2% | \$ 429,000 | 112 | \$ 254 | 35 | |
| Rialto | -20% | 11% | \$ 355,000 | 89 | \$ 228 | 21 | |
| Riverside | - 5% | 1 5% | \$ 401,000 | 593 | \$ 241 | 16 | |
| San Bernardino | 6 % | 11% | \$ 276,300 | 266 | \$ 207 | 18 | |
| San Dimas | 7% | - 2% | \$ 575,000 | 38 | \$ 350 | 18 | |
| San Jacinto | - 17% | 1% | \$ 260,000 | 88 | \$ 158 | 20 | |
| Sun City | ♠ 8% | y -1% | \$ 228,750 | 29 | \$ 191 | 28 | |
| Temecula | -21% | 1 7% | \$ 467,500 | 290 | \$ 224 | 19 | |
| Upland | 123% | 1 2% | \$ 552,000 | 117 | \$ 298 | 21 | |
| Wildomar | 5 3% | 1 8% | \$ 410,000 | 70 | \$ 166 | 21 | |
| Winchester | -30% | 1 2% | \$ 416,500 | 62 | \$ 185 | 38 | |
| Yucaipa | 128% | 10% | \$ 395,000 | 85 | \$ 219 | 19 | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | Riverside: 95 | 1.684.1221 Rancho | Cucamonga: 909.527.2 | 133 FAX: 951.684.04 | 450 | | |

Rancho Cucamonga Office:

10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91/30

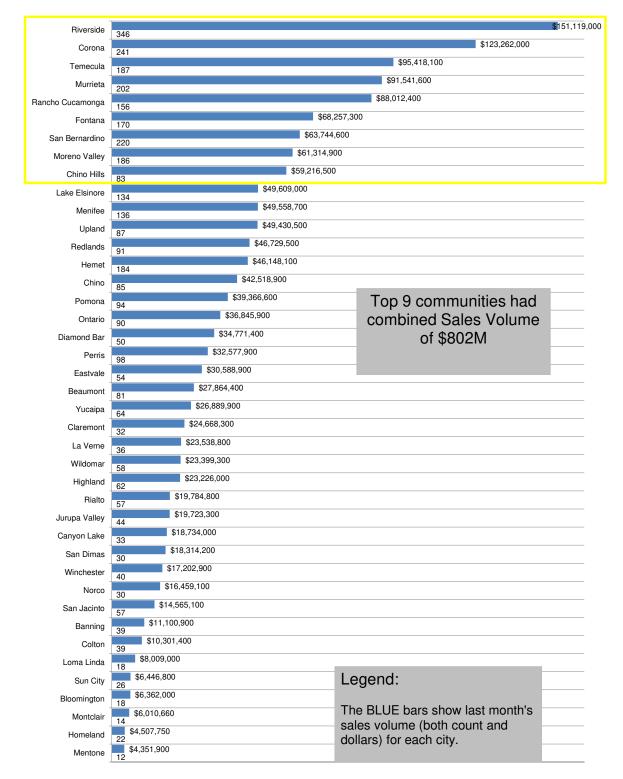
www.ivaor.com



Jul 2018 - Sales Volume per City

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR

members to stay informed with minimal effort.



Riverside: 951.684.1221 | Rancho Cucamonga: 909.527.2133 | FAX: 951.684.0450

Rancho Cucamonga Office: 10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730



Jul 2018 - Top Communities with New Listings (year-over-year) As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR

members to stay informed with minimal effort.

www.ivaor.com

| -80% | -60% | -40% | -20% | 0% | 20% | 40% | 60% | 80% | 100 |
|------------------|------|------|------|----|-----|--------------------------------|-----------|---------|-----|
| Homeland | 15 | | | | | | | | |
| Eastvale | 94 | | | | | | | | |
| Menifee | 237 | | | | | | | | |
| Winchester | 71 | | | | | 1 | | | |
| Jurupa Valley | 61 | | | | | | | | |
| Rialto | 93 | | | | | | | | |
| Sun City | 32 | | | | | | | | |
| Norco | 33 | | | | | | | | |
| Temecula | 296 | | | | | | | | |
| Banning | 62 | | | | | | | | |
| Pomona | 132 | | | | | | | | |
| Perris | 134 | | | | | Legend: | | | |
| Lake Elsinore | 155 | | | | | The select | n of much | | |
| Canyon Lake | 44 | | | | | The colum | | | |
| Murrieta | 331 | | | | | the left is t listings in e | | | |
| Colton | 64 | | | | | month. | ach chy h | JI 1851 | |
| San Jacinto | 88 | | | | | monun. | | _ | |
| Chino Hills | 115 | | | | | The bars s | how the a | nnual | |
| Moreno Valley | 255 | | | | | percent ch | | | |
| Loma Linda | 27 | | | | | same mon | | | |
| Fontana | 233 | | | | | | | _ | |
| Ontario | 167 | | | 1 | | | | | |
| Hemet | 268 | | | I | | | | | |
| Beaumont | 114 | | | | | | | | |
| Mentone | 9 | | | | | | | | |
| Corona | 287 | | | | | | | | |
| La Verne | 34 | | | | | | | | |
| Riverside | 442 | | | | | | | | |
| Wildomar | 68 | | | | | | | | |
| Redlands | 95 | | | | | | | | |
| San Bernardino | 269 | | | | | | | | |
| Diamond Bar | 89 | | | | | | | | |
| Chino | 108 | | | | | | | | |
| Upland | 99 | | • | | | | | | |
| Rancho Cucamonga | 203 | | | | | | | | |
| Yucaipa | 85 | | | | | | | | |
| Highland | 69 | | | | | | | | |
| Montclair | 23 | | | | | | | | |
| Claremont | 35 | | | | | | | | |
| Bloomington | 21 | | | | | | | | |
| San Dimas | 30 | | | | | | | | |

Rancho Cucamonga Office: 10574 Acacia St, Suite #D-7

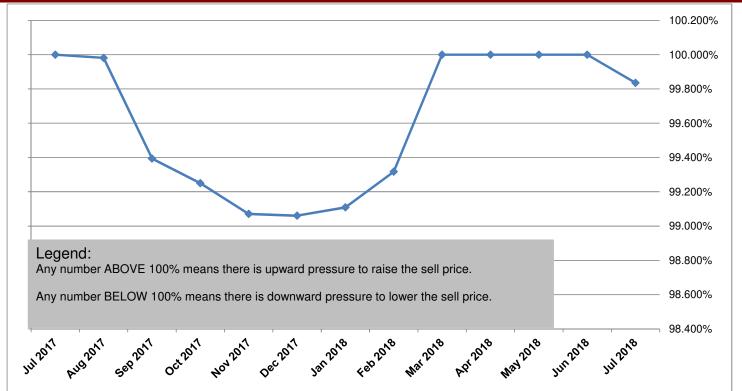
Rancho Cucamonga, CA 91730



Sell Price vs Original List Price

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

www.ivaor.com



This report is brought to you by IVAR:

As a service to the more than 4 million residents of the Inland Empire, the **Inland Valleys Association of Realtors**® is proud to distribute this data report on the housing market in the 50 communities served by our Realtor Members.

The core purpose of IVAR is to help its members become more professional and profitable, while promoting and protecting real property rights.

