Housing Data Report November 2017

The Voice of Real Estate in the Inland Empire[™]



A report brought to you by the Inland Valleys Association of REALTORS® (IVAR) www.ivaor.com

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Nov 2017 - Monthly Report

Inland Valleys Regional Summary

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Mark Dowling, Chief Executive Officer

- Strong demand with limited housing supply is driving an aggressive residential real estate market.
 When comparing year-to-date housing data from (Jan-Nov 2016 vs. Jan-Nov 2017) there were
 increases in Sold Listings (up 3.7%), Sales Volume (up 11.3%) and Pending Sales (up 4.2%).
 However, New Listings continue to lag with a 4.9% decrease. Although New Listings continue to
 decrease slightly, increases in Sold Listings can mostly be attributed to a hot real estate market and
 the fact that fewer "difficult" listings (short sales) are going into the system.
- Heightened demand has also caused a reduction in "Combined Days on Market" which decreased 56.9% year-over-year.
- Median Sales prices have leveled off over the last 6 months and continue to hover around \$370000, which is a 7.4% increase compared to Nov. 2016.
- 2017 has reflected a very strong demand for housing demonstrated through increased Sold Listings,
 Sales Volume and Median Sales Prices, and a drastic reduction of Days on Market for homes.



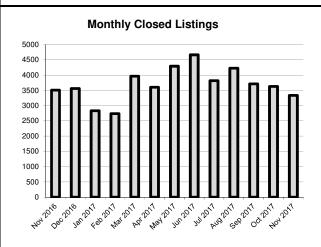
Annual Change

Monthly New Listings				
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5000	<u> </u>			
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New Listings	3,645	3,527	•	-3.2%
Pending Sales	3,192	3,353	1	5.0%
Sold Listings	3,505	3,334	•	-4.9%
Median Sales Price	\$350,000	\$370,000	^	5.7%
Sales Volume (\$M)	\$1,320	\$1,351	1	2.4%
Price/Sq.Ft.	\$193	\$212	1	9.8%
Sold \$/List \$	98.53%	99.07%	1	0.5%
Days on Market	37	20	•	-45.9%
СДОМ	41	22	Ψ	-46.3%

Nov-2017

Nov-2016



All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040







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Jan through Nov 2017 - YTD Comparisons

Inland Valleys Regional Summary

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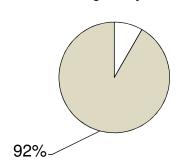
Year-Over-Year

Change

We are 11 months through the year:

The statistics shown below are for all 11 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more signifiant trends.

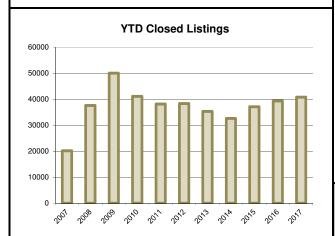


2017



New Listings	54,145	51,476	→	-4.9%
Pending Sales	40,897	42,631	1	4.2%
Sold Listings	39,334	40,800	1	3.7%
Median Sales Price	\$340,000	\$365,000	1	7.4%
Sales Volume (\$M)	\$14,488	\$16,119	1	11.3%
Price/Sq.Ft.	\$189	\$204	1	7.8%
Sold \$/List \$	98.70%	99.35%	1	0.7%
Days on Market	44	20	•	-54.5%
CDOM	51	22	•	-56.9%

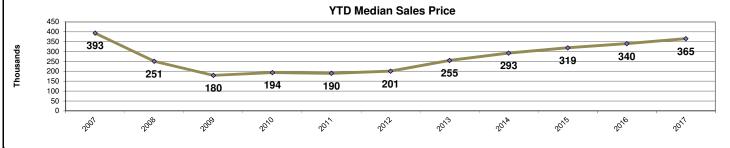
2016 Jan-Nov



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Jan-Nov





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Nov 2017 City Overview

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As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

1110 10110111	g monthly data shows TEAR-OVER-TEAR		101)changes as well as current conditions in		Title real estate market		
	YOY Sa Transac		YOY Median Sales Price %	Median Sales Price \$	Inventory	Price per Sq.Ft.	Total Days on Market
Banning	J -9%	, 0	16%	\$ 243,00	66	\$ 174	32
Beaumont	- } 0%		12%	\$ 325,00	107	\$ 154	34
Canyon Lake	63 %	6	13%	\$ 417,50	63	\$ 206	39
Cherry Valley	J -149	%	↓ -23%	\$ 243,50	19	\$ 160	14
Chino	17 %	6	↑ 7%	\$ 450,00	101	\$ 256	21
Chino Hills	J -169	%	17%	\$ 689,00	101	\$ 313	26
Claremont	-369	%	15%	\$ 697,45	43	\$ 336	40
Colton	12 %	6	17%	\$ 295,00	55	\$ 217	17
Corona	1		10%	\$ 469,50	260	\$ 238	20
Diamond Bar	J -149	%	↓ -5%	\$ 588,00	86	\$ 364	41
Eastvale	J -129	%	6 %	\$ 562,00	59	\$ 201	18
Fontana	-6%	, o	6 %	\$ 380,00	235	\$ 214	19
Hemet	J -129	%	6 %	\$ 233,50	241	\$ 150	21
Highland	1		1 %	\$ 315,00	79	\$ 184	16
Jurupa Valley	-279	%	№ 3%	\$ 457,00	43	\$ 226	21
La Verne	<mark>⇒ 0%</mark>		1 21%	\$ 652,00	25	\$ 373	37
Lake Elsinore	-9%	, 0	10%	\$ 345,00	154	\$ 182	16
Loma Linda	1 0%	6	↑ 3%	\$ 415,00	12	\$ 232	10
Menifee	↓ -6%	, o	6 %	\$ 350,00	190	\$ 181	23
Mentone	- 0%)	↓ -6%	\$ 304,45	9	\$ 184	27
Montclair	100 °	%	-4%	\$ 380,00	19	\$ 275	14
Moreno Valley	↓ -7%	, 0	↑ 7%	\$ 310,00	258	\$ 187	15
Murrieta	↓ -129	%	10%	\$ 418,00	278	\$ 185	24
Norco	1 39%	6	1 34%	\$ 610,00	30	\$ 233	35
Nuevo/Lakeview	117 °	%	↓ -7%	\$ 265,00	32	\$ 172	46
Ontario	1 8%		↑ 7%	\$ 384,00	137	\$ 284	17
Perris	J -249	%	9 %	\$ 295,00	143	\$ 167	21
Pomona	10%	6	↑ 7%	\$ 395,00	114	\$ 309	23
Rancho Cucamonga	1 7%	>	J -2%	\$ 449,00	218	\$ 277	33
Redlands	↓ -329	%	J -2%	\$ 363,25	93	\$ 244	32
Rialto	1 0%	6	1 8%	\$ 330,00	102	\$ 224	20
Riverside	-4%	, 0	↑ 7%	\$ 379,70	555	\$ 236	24
San Bernardino	1 15%	6	13%	\$ 270,00	282	\$ 198	20
San Dimas	1 46%	6	J -2%	\$ 575,00	39	\$ 345	37
San Jacinto	-3%	,	↑ 8%	\$ 268,50	74	\$ 146	15
Sun City	↓ -269		↑ 8%	\$ 225,00		\$ 165	22
Temecula	↓ -299	%	♠ 9%	\$ 454,95	227	\$ 211	20
Upland	1 37%	6	↑ 7%	\$ 544,00	99	\$ 279	36
Wildomar	⊸ -319		-4%	\$ 352,50	62	\$ 163	32
Winchester	↑ 5%		↑ 7%	\$ 402,00		\$ 186	33
Yucaipa	↓ -2%	, o	11%	\$ 366,75	88	\$ 199	44

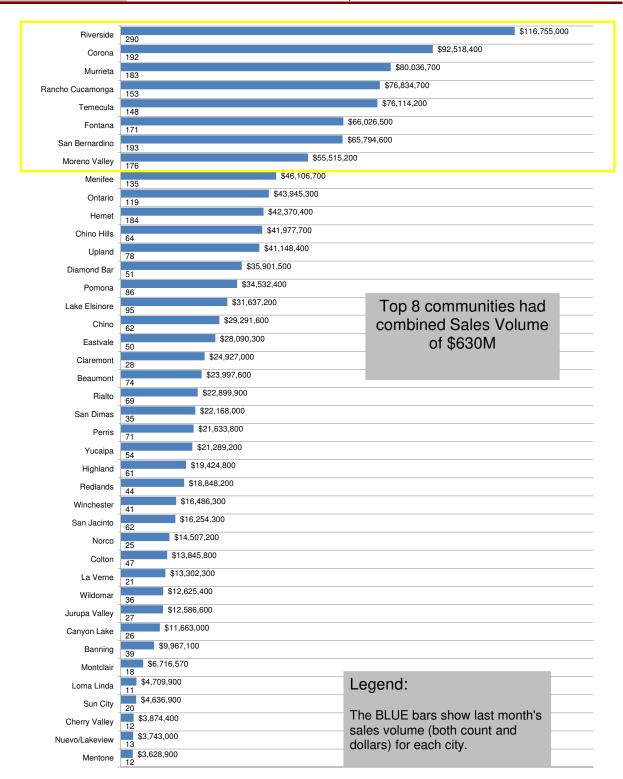
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Nov 2017 - Sales Volume per City

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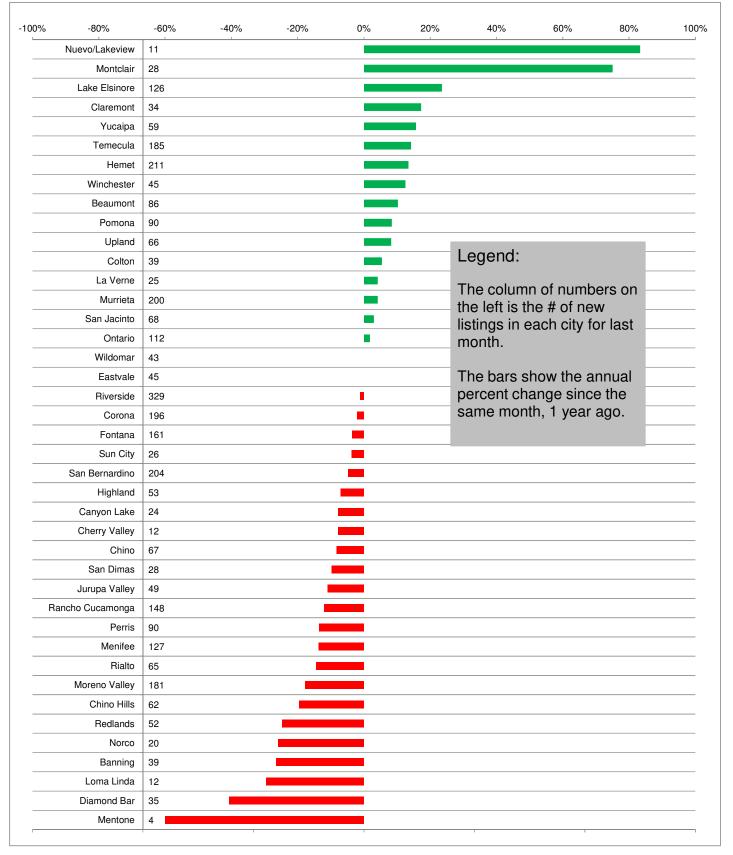
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Nov 2017 - Top Communities with New Listings (year-over-year)

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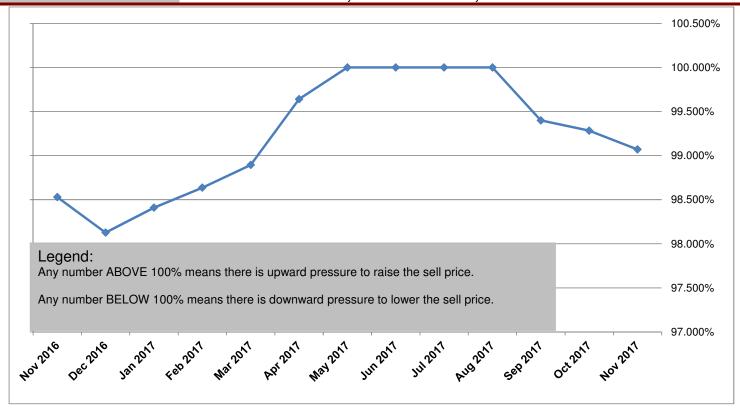
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Sell Price vs Original List Price

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This report is brought to you by **IVAR:**

As a service to the more than 4 million residents of the Inland Empire, the Inland Valleys Association of Realtors® is proud to distribute this data report on the housing market in the 50 communities served by our Realtor Members.

The core purpose of IVAR is to help its members become more professional and profitable, while promoting and protecting real property rights.

Finance Type

