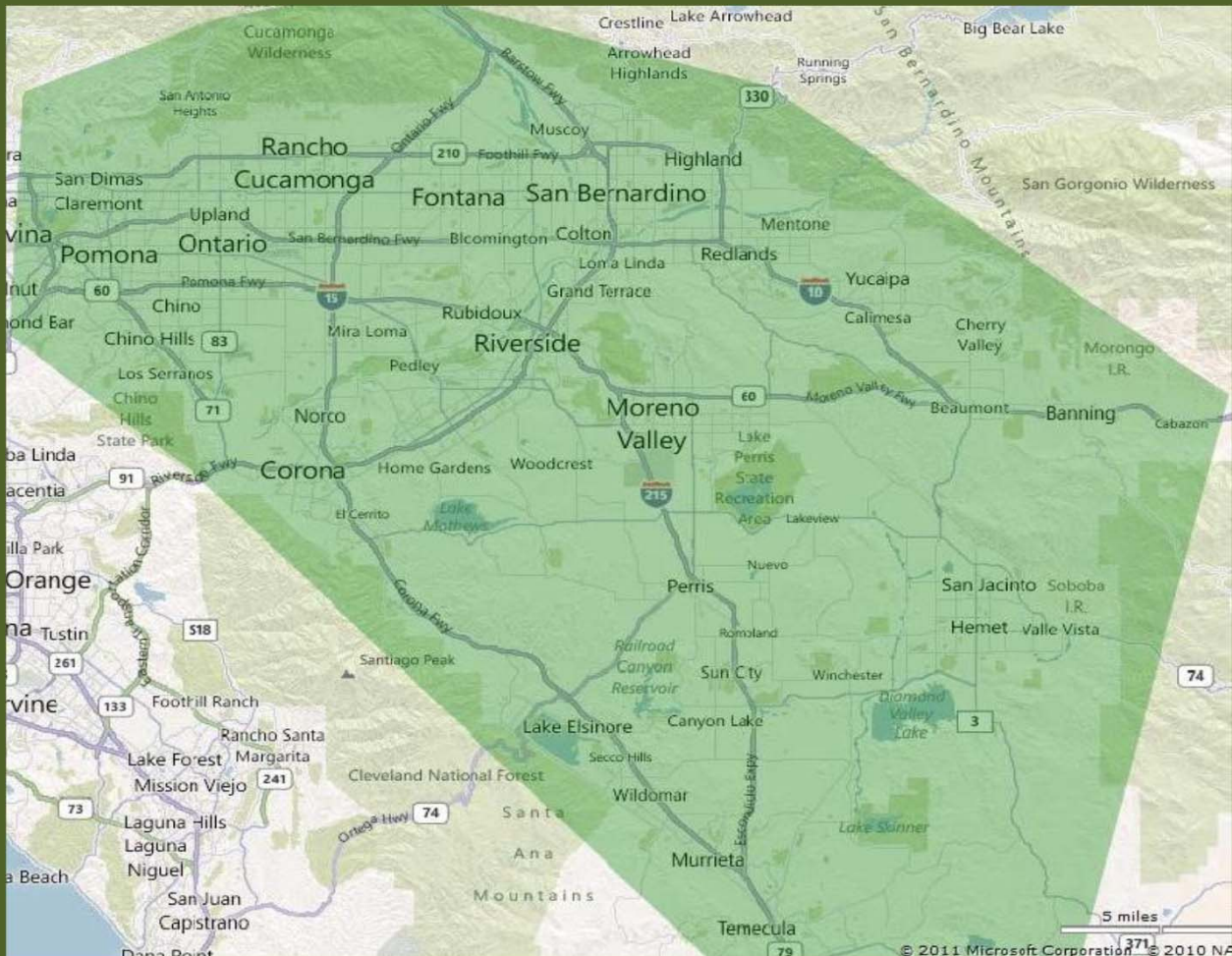


Housing Data – February 2016



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Feb 2016 - Monthly Report

Inland Valleys Regional Summary

www.ivaor.com

Mark Dowling, Chief Executive Officer

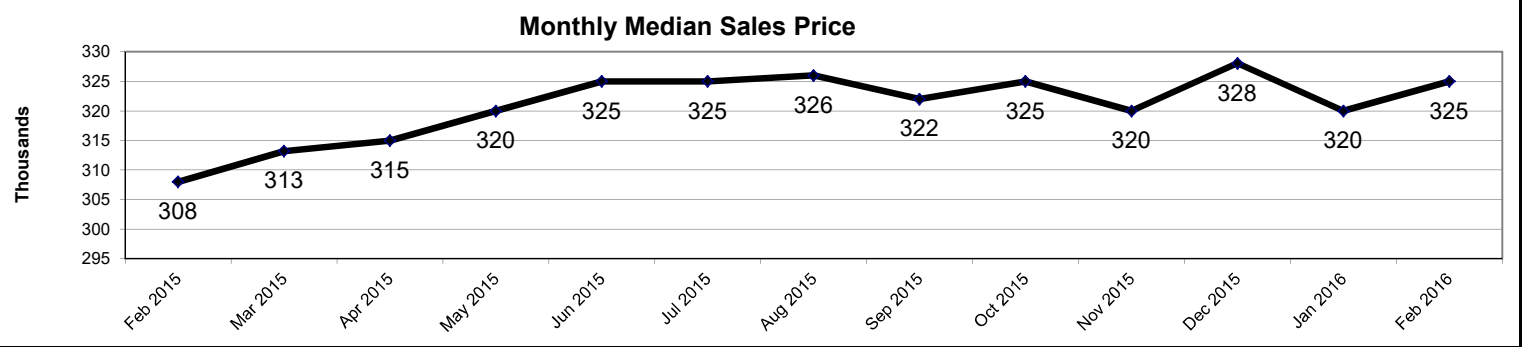
Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- The housing market continued to show strength by starting off the year with solid year-over-year increases in Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
- However, New Listings are lagging totaling a 3.4% decrease for the first two months of 2016. Although this is only a few months of data, this is an important indicator to watch closely over the coming months.
- The market continued to reflect a steady Median Sales price gain for the region, demonstrated by a year-over-year increase of 5.2%. However, the regional median sales price at \$325,000 is the same as the median sales price in June of 2015. Accordingly, increases in Median Sales price has been mostly stagnant for the last eight to nine months.



	Feb-2015	Feb-2016	Annual Change
Monthly New Listings			
New Listings	4,581	4,535	↓ -1.0%
Pending Sales	3,412	3,810	↑ 10.4%
Sold Listings	2,389	2,572	↑ 7.1%
Median Sales Price	\$308,000	\$325,000	↑ 5.2%
Sales Volume (\$M)	\$799	\$895	↑ 10.7%
Monthly Closed Listings			
Price/Sq.Ft.	\$170	\$182	↑ 6.4%
Sold \$/List \$	97.74%	98.41%	↑ 0.7%
Days on Market	59	52	↓ -13.5%
CDOM	73	68	↓ -7.4%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



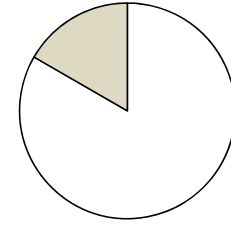
Jan through Feb 2016 - YTD Comparisons

Inland Valleys Regional Summary

www.ivaor.com

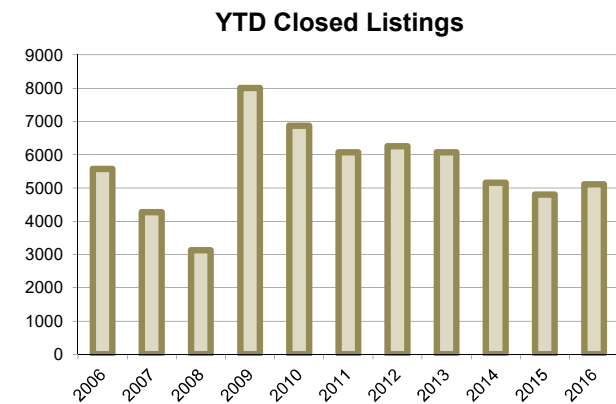
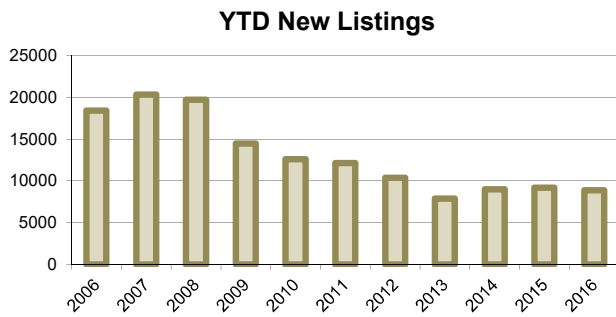
We are 12 months through the year:

17%



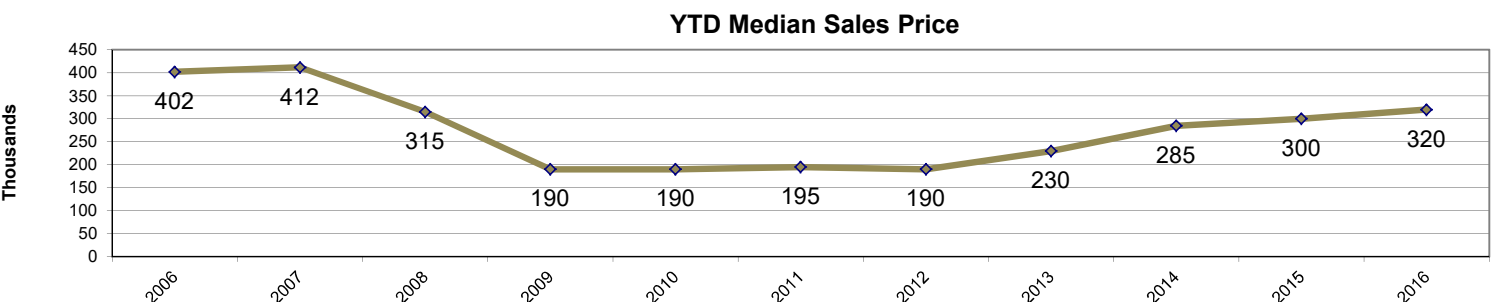
The statistics shown below are only for the first 2 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.



	Jan-Feb 2015	Jan-Feb 2016	Year-Over-Year Change
New Listings	9,172	8,872	↓ -3.4%
Pending Sales	6,384	6,846	↑ 6.7%
Sold Listings	4,808	5,110	↑ 5.9%
Median Sales Price	\$300,000	\$320,000	↑ 6.3%
Sales Volume (\$M)	\$1,578	\$1,778	↑ 11.2%
Price/Sq.Ft.	\$170	\$182	↑ 6.6%
Sold \$/List \$	97.50%	98.15%	↑ 0.7%
Days on Market	60	55	↓ -9.1%
CDOM	73	68	↓ -7.4%

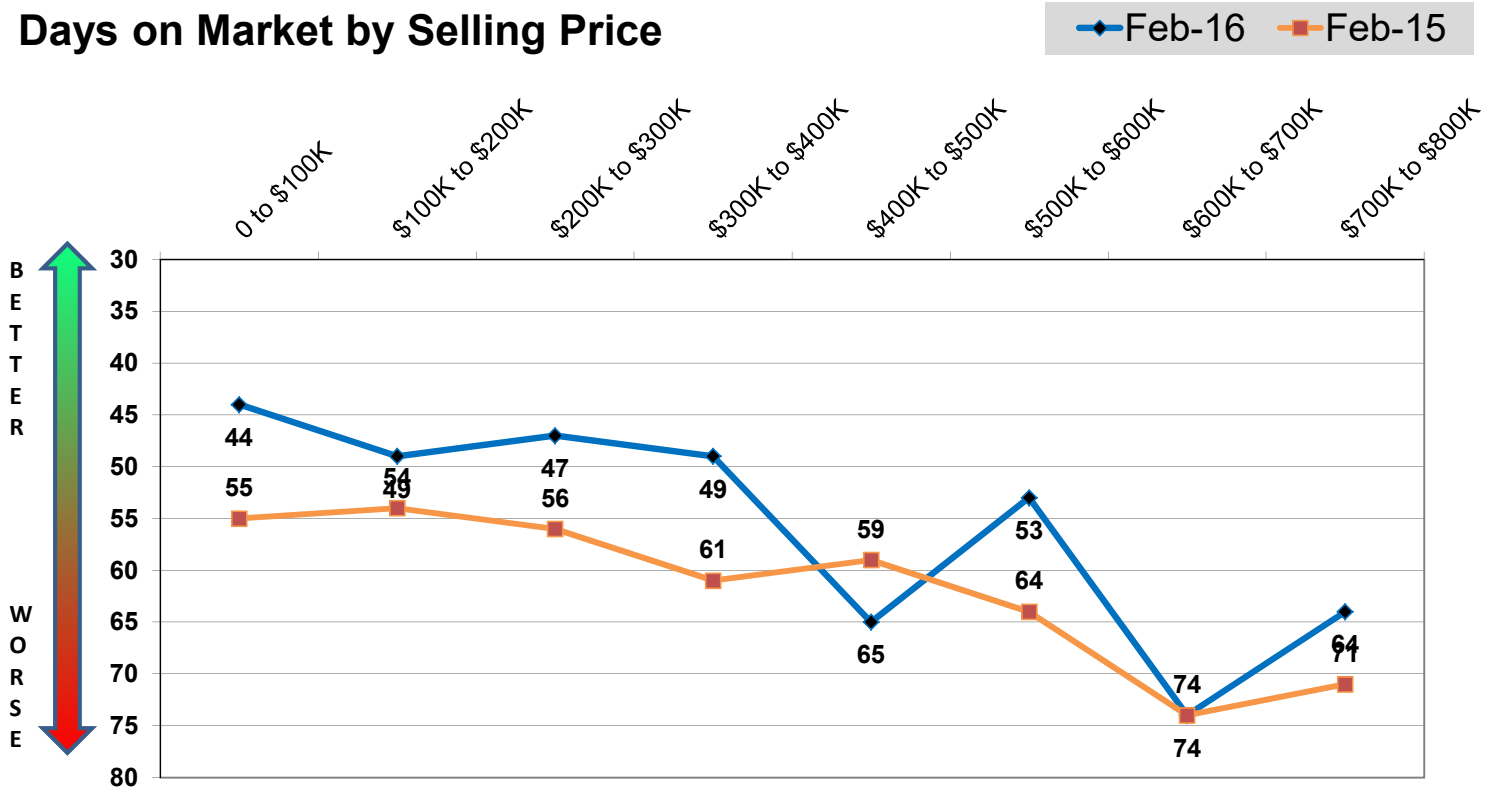
All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



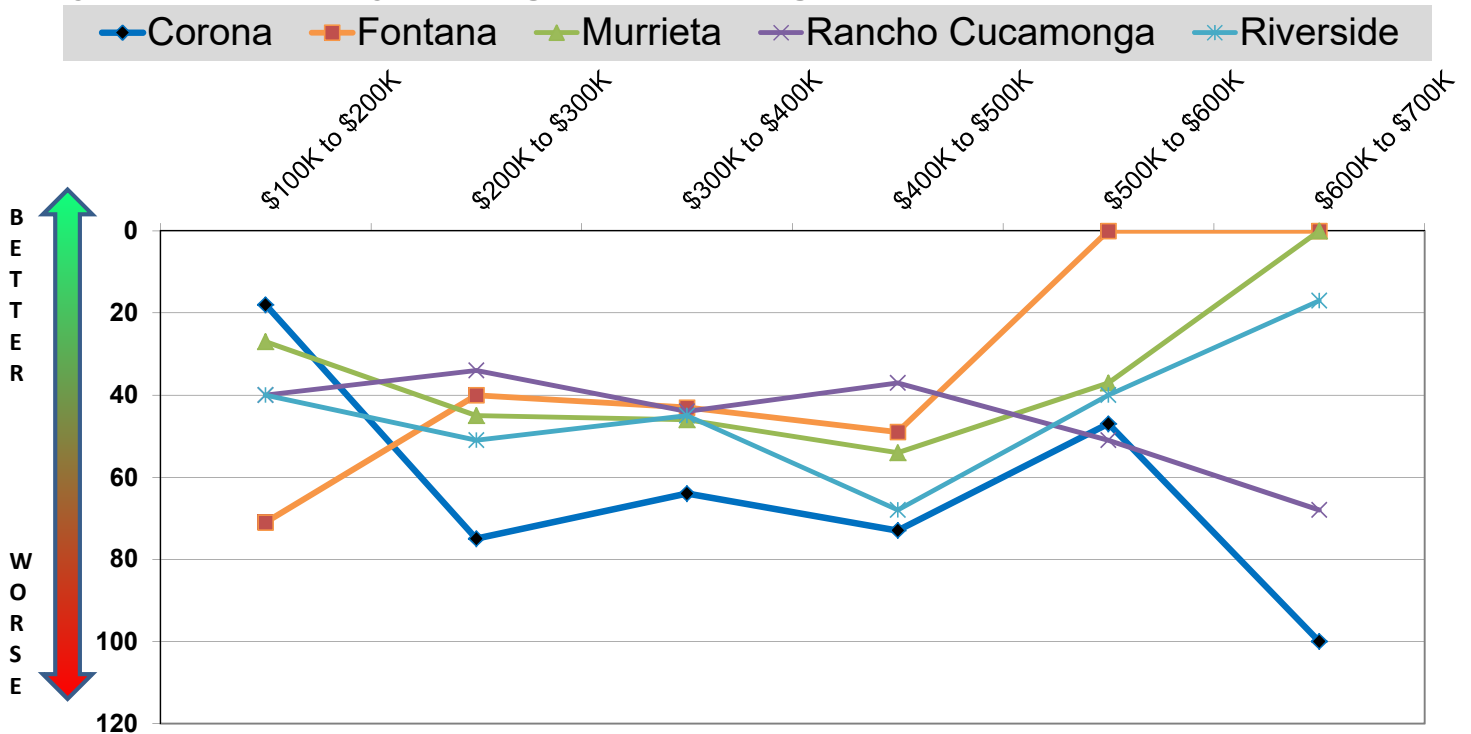
Feb 2016 - Monthly Report
Inland Valleys Regional Summary

www.ivaor.com

Days on Market by Selling Price



Days on Market by Selling Price - "Largest Markets "



Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

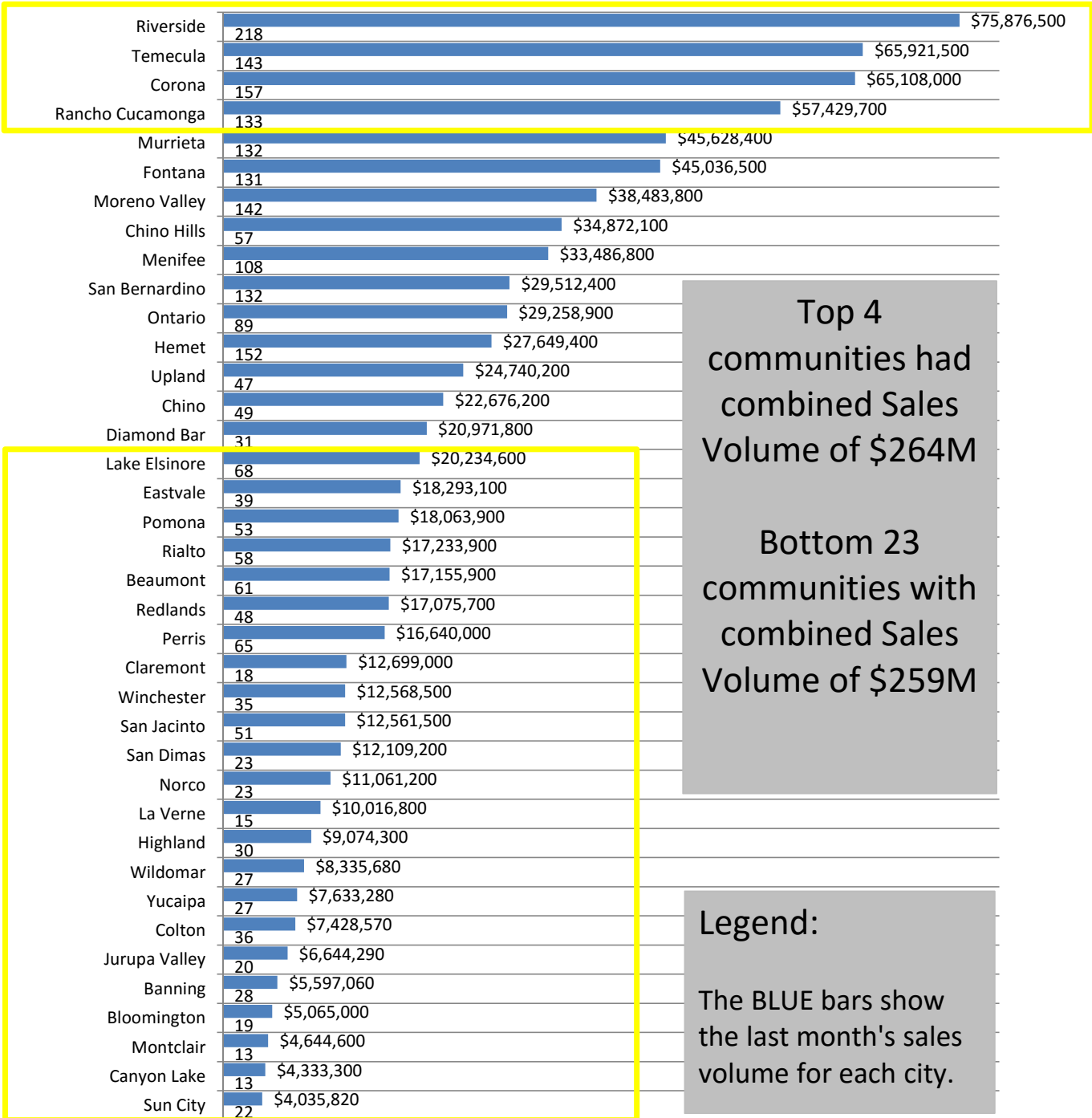
Rancho Cucamonga Office:
 10574 Acacia St, Suite #D-7
 Rancho Cucamonga, CA 91730

www.ivaor.com



Feb 2016 - Sales Volume per City

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

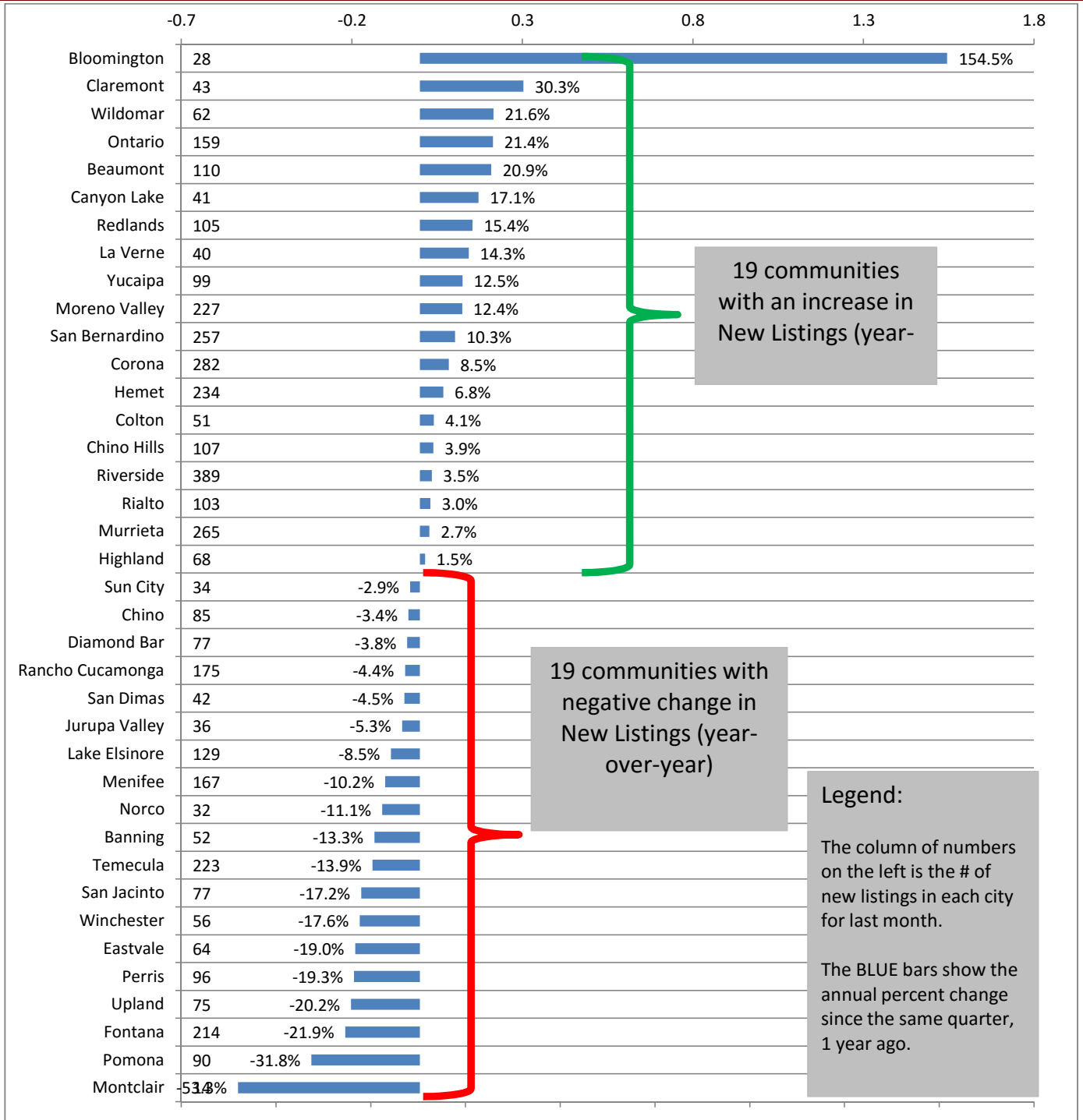
Rancho Cucamonga Office:
 10574 Acacia St, Suite #D-7
 Rancho Cucamonga, CA 91730



Feb 2016 - Top Communities with New Listings (year-over-year)

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

www.ivaor.com



Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

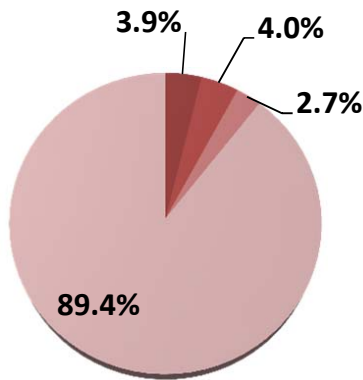
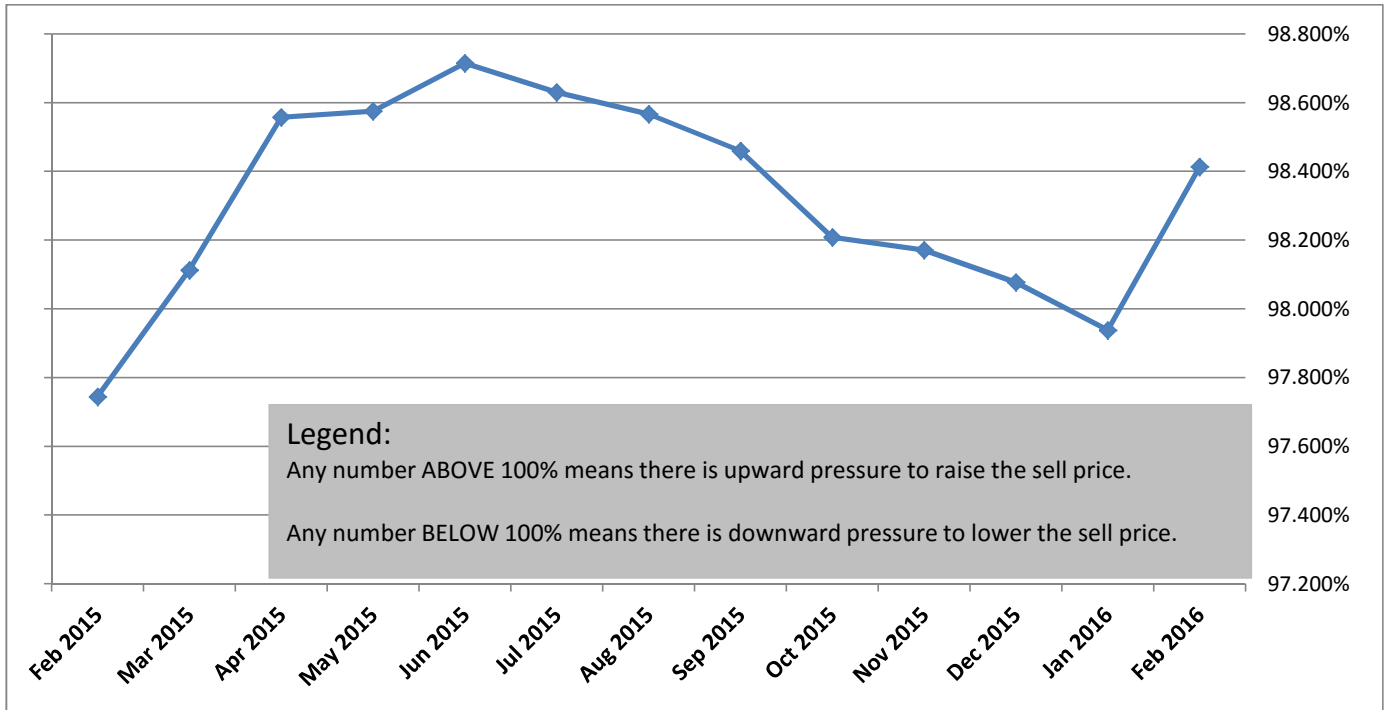
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Sell Price vs Original List Price

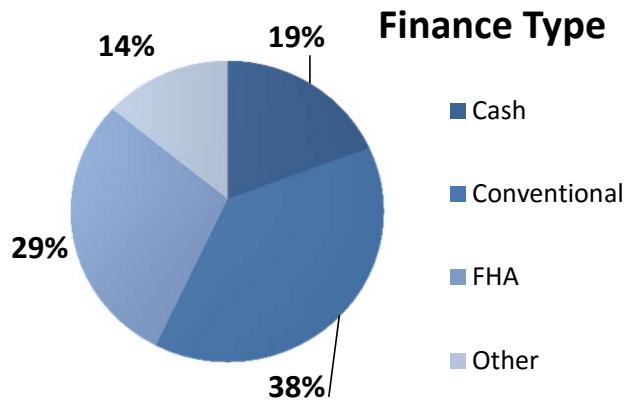
www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer