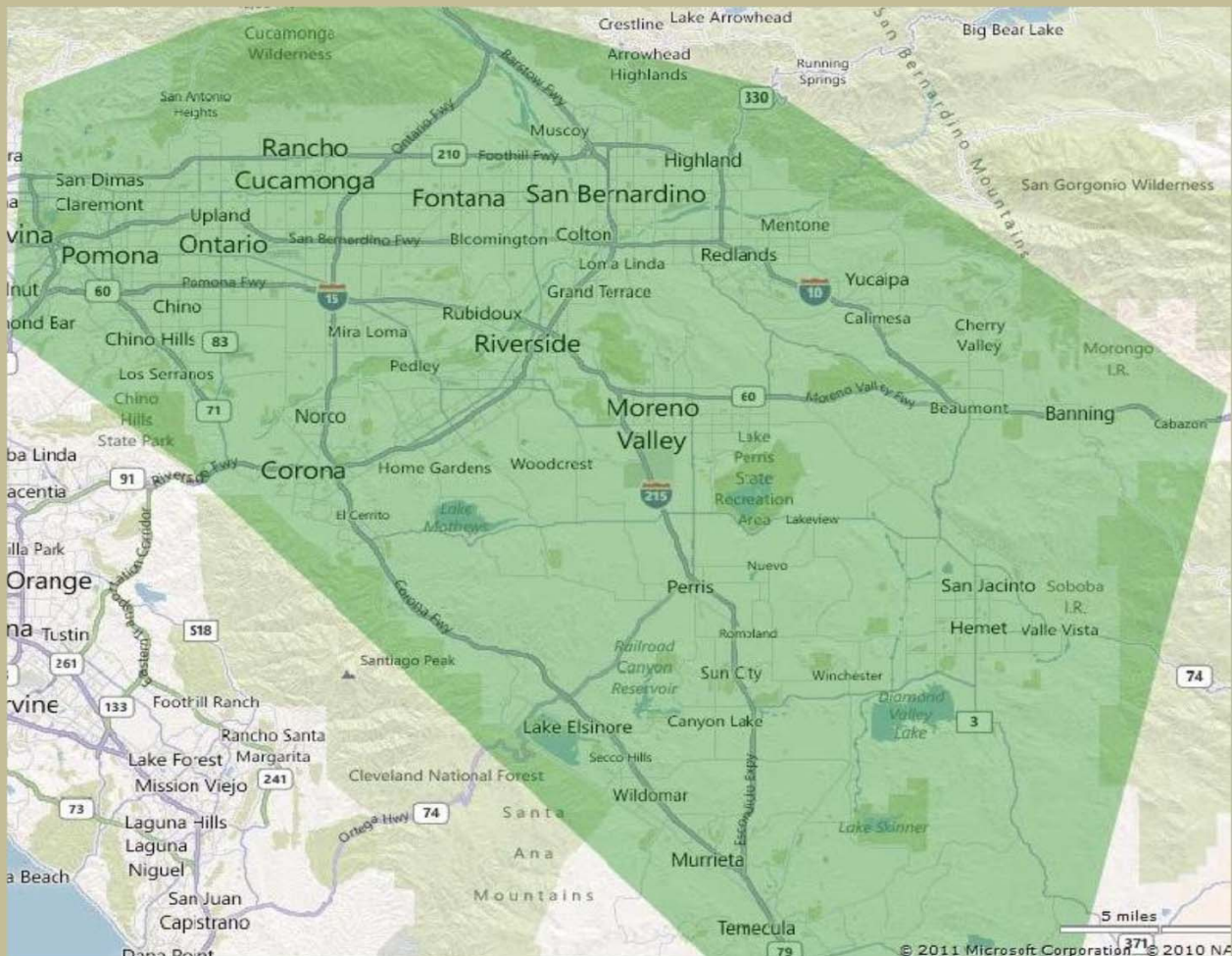


Housing Data – April 2016



Inland Valleys Association of REALTORS® (IVAR)

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Apr 2016 - Monthly Report

Inland Valleys Regional Summary

www.ivaor.com

Mark Dowling, Chief Executive Officer

When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- The regional housing market is beginning to show some market based strains as a result of decreasing New Listings.
- For the first 4 months 2016 New Listings were down 2.8%, coupled with a 4th Quarter 2015 decrease, the region has experienced 7 straight months of decreased New Listings. Concurrent with the decrease in New Listings, Sold Listings were down 6.1% April 2016 compared to April 2015.
- With a decrease of New Listings, the Median Sales prices saw a 7.3% increase in value, while Days on Market decreased almost 5%.
- If New Listings continue to lag, then the resulting impact will cause a tightening of inventory, and an increase in home values.

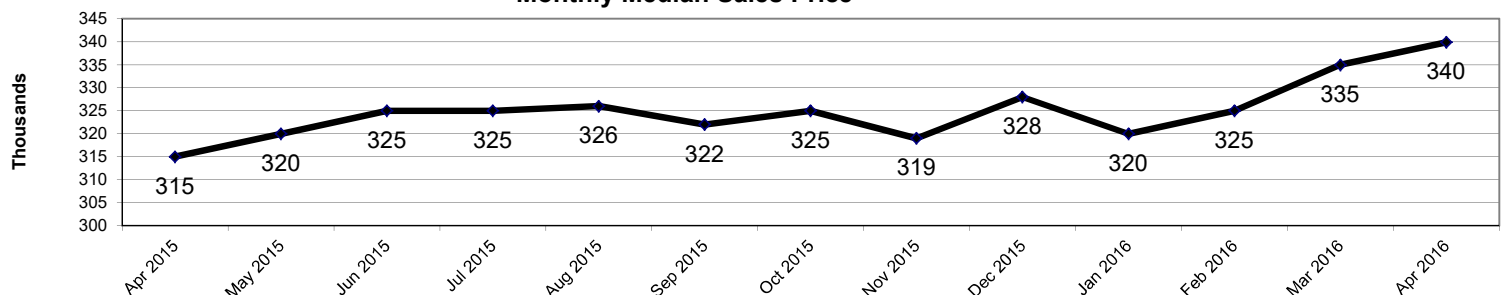


	Apr-2015	Apr-2016	Annual Change
Monthly New Listings			
New Listings	5,306	5,233	↓ -1.4%
Pending Sales	3,997	4,492	↑ 11.0%
Sold Listings	3,820	3,600	↓ -6.1%
Median Sales Price	\$315,000	\$339,900	↑ 7.3%
Sales Volume (\$M)	\$1,312	\$1,309	↓ -0.3%
Monthly Closed Listings			
Price/Sq.Ft.	\$175	\$186	↑ 5.9%
Sold \$/List \$	98.56%	98.80%	↑ 0.2%
Days on Market	46	44	↓ -4.5%
CDOM	58	54	↓ -7.4%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



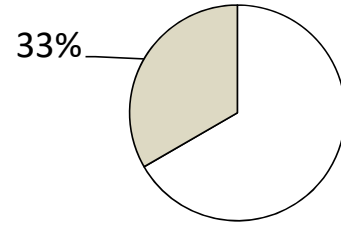
Monthly Median Sales Price



Jan through Apr 2016 - YTD Comparisons
Inland Valleys Regional Summary

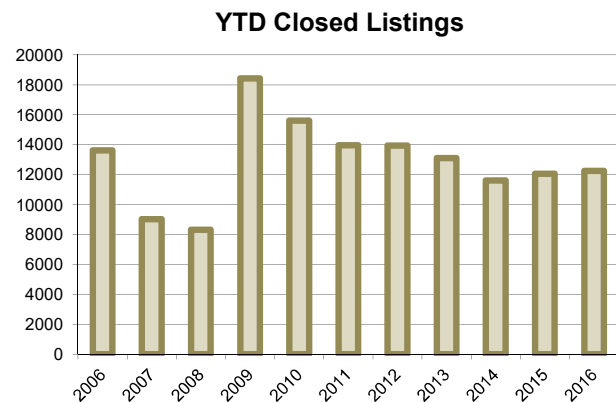
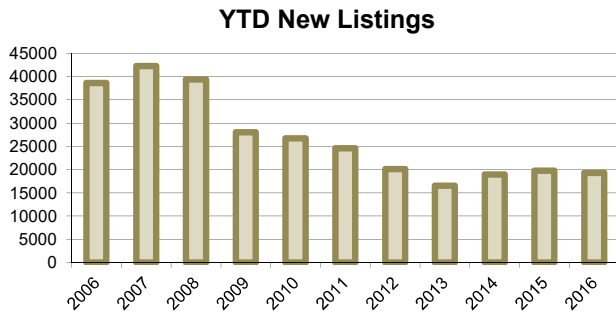
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We are 4 months through the year:



The statistics shown below are only for the first 4 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

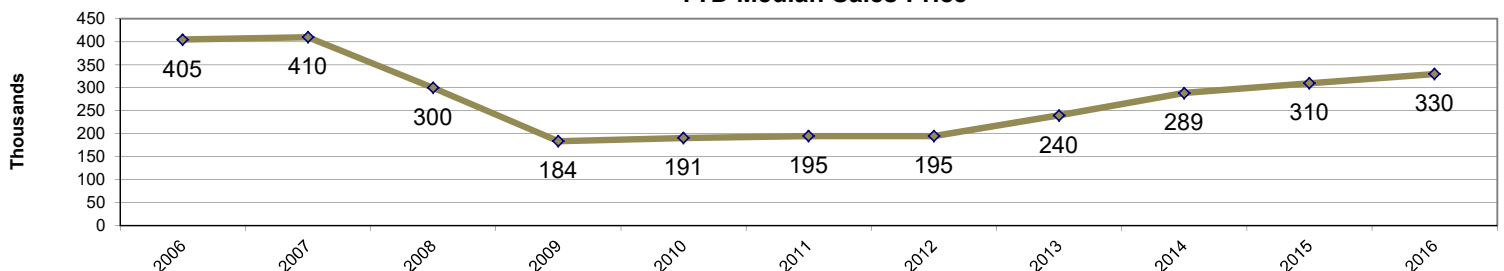


	Jan-Apr 2015	Jan-Apr 2016	Year-Over-Year Change
New Listings	19,799	19,256	↓ -2.8%
Pending Sales	14,525	15,194	↑ 4.4%
Sold Listings	12,055	12,247	↑ 1.6%
Median Sales Price	\$310,000	\$330,000	↑ 6.1%
Sales Volume (\$M)	\$4,056	\$4,364	↑ 7.1%
Price/Sq.Ft.	\$172	\$184	↑ 6.6%
Sold \$/List \$	98.04%	98.49%	↑ 0.5%
Days on Market	53	49	↓ -8.2%
CDOM	66	62	↓ -6.5%

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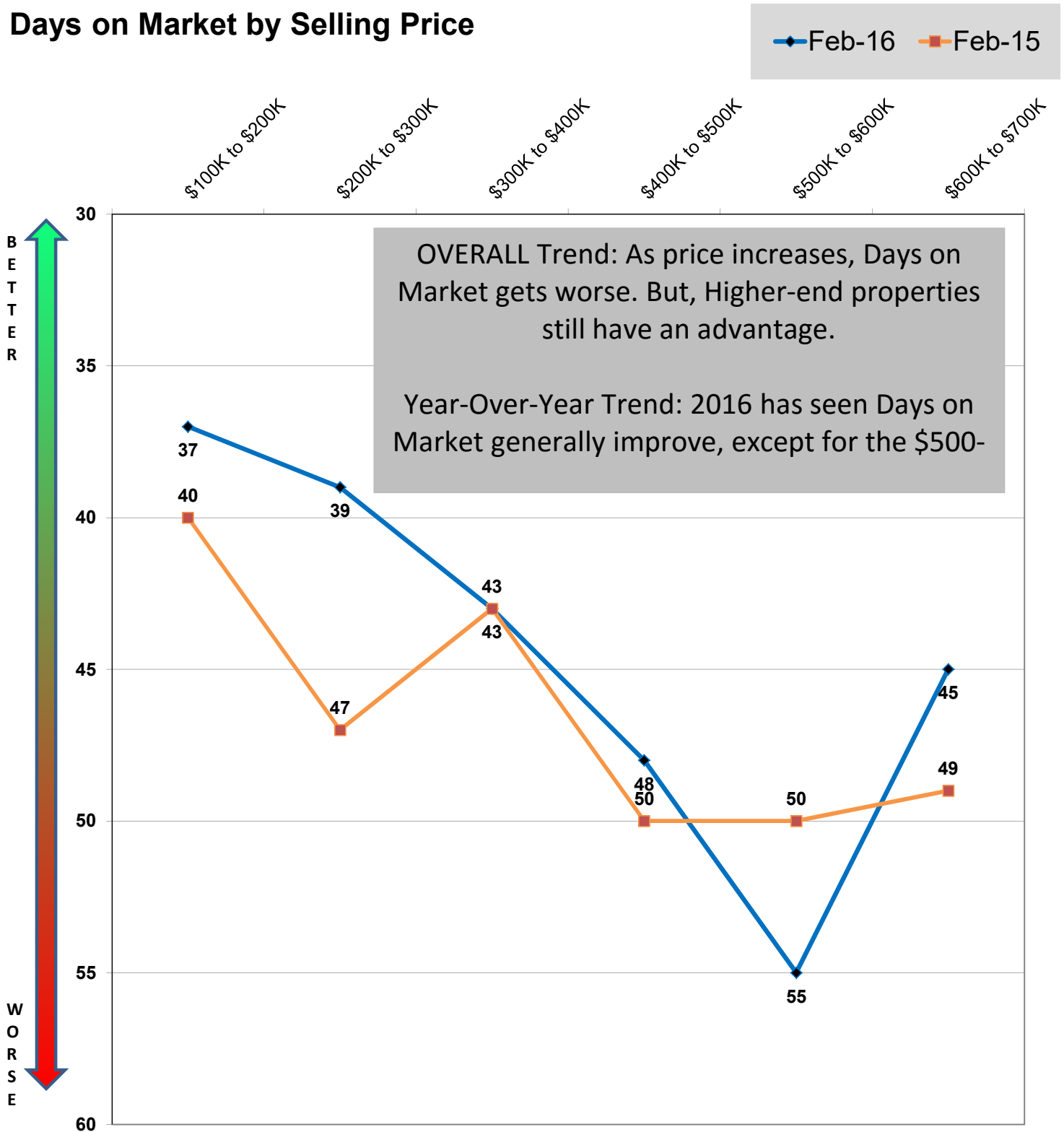


YTD Median Sales Price



Apr 2016 - Monthly Report
Inland Valleys Regional Summary

Days on Market by Selling Price



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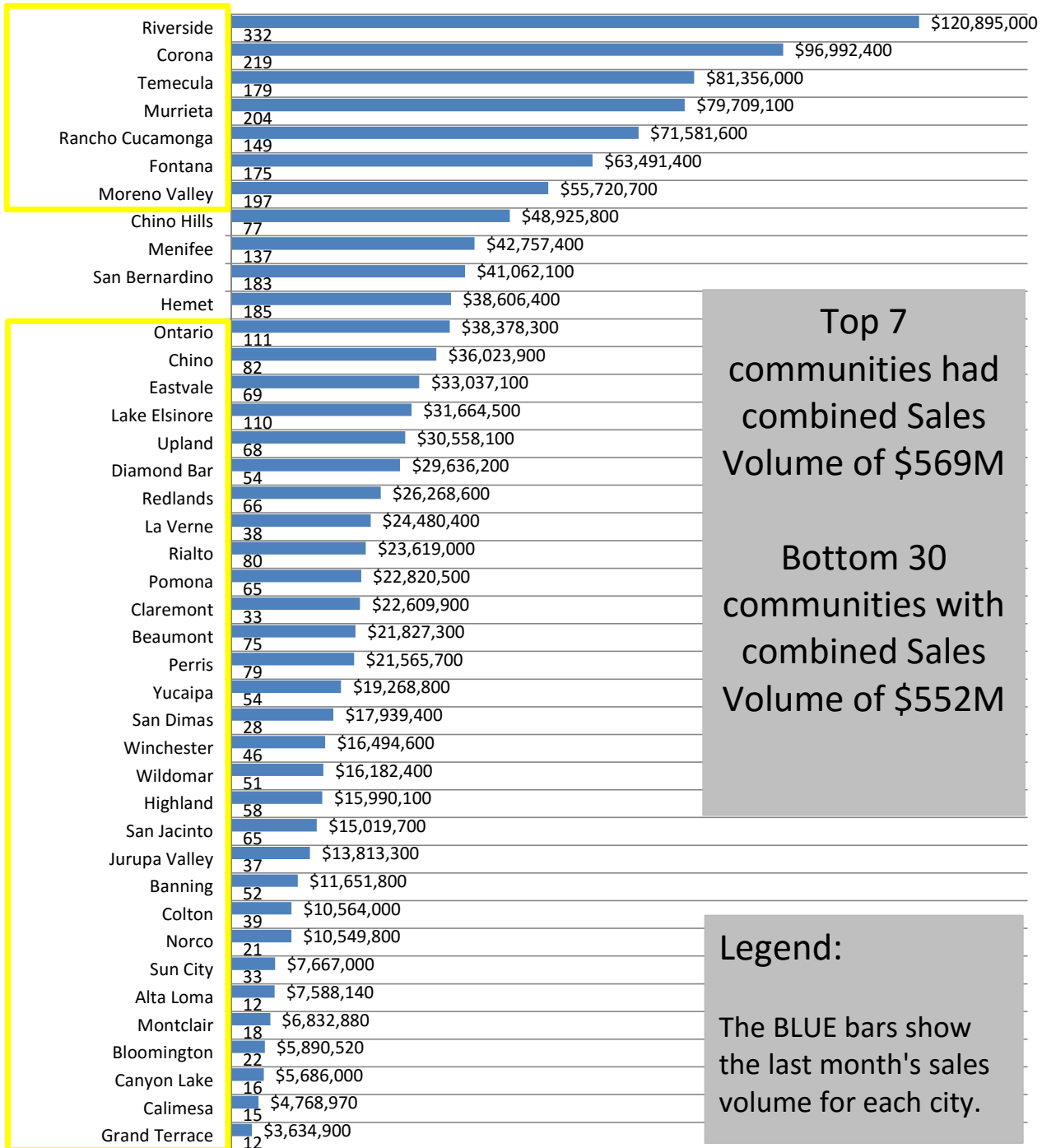
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Rancho Cucamonga, CA 91730



Apr 2016 - Sales Volume per City

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As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Top 7 communities had combined Sales Volume of \$569M

Bottom 30 communities with combined Sales Volume of \$552M

Legend:

The BLUE bars show the last month's sales volume for each city.

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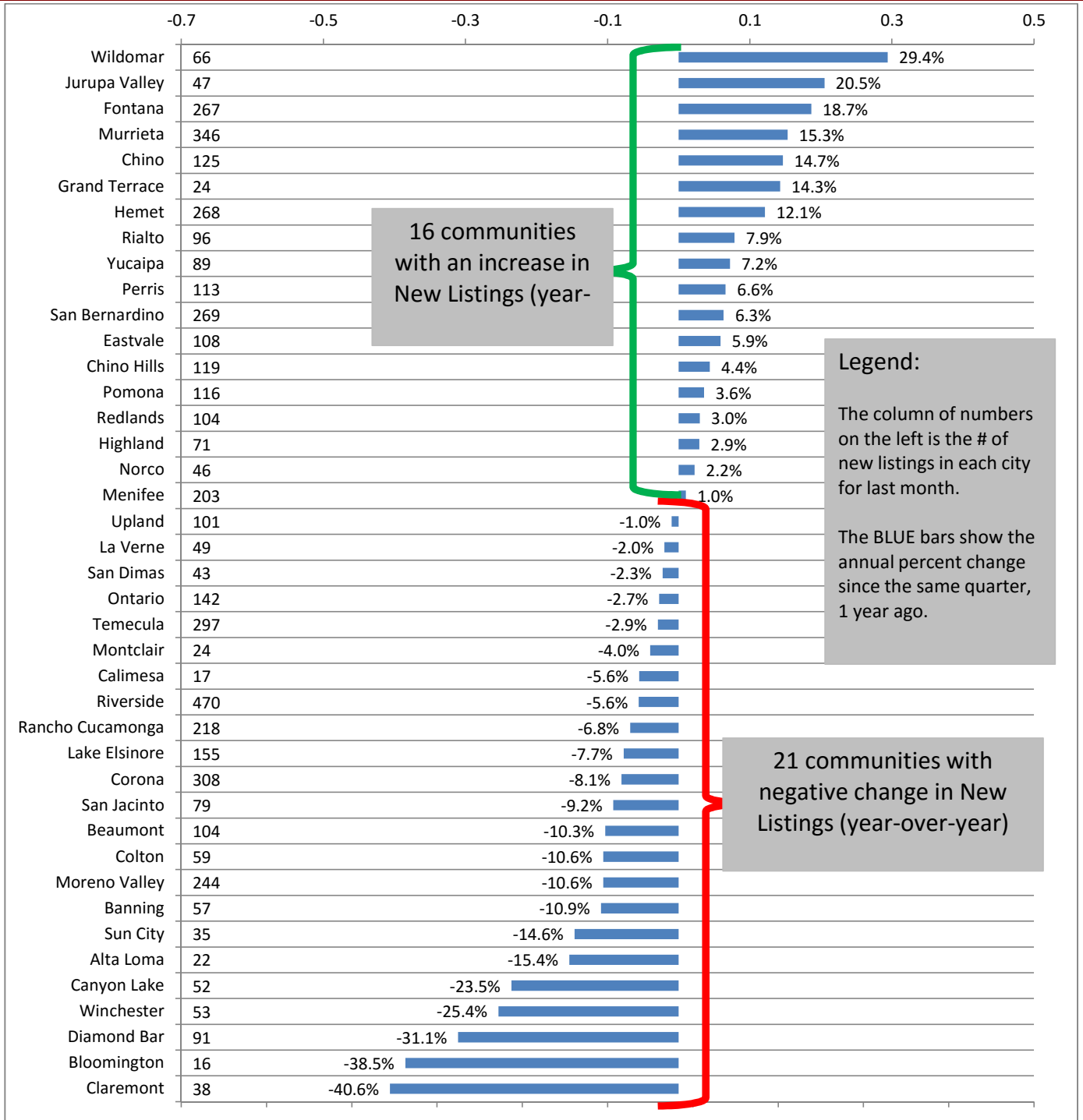
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Apr 2016 - Top Communities with New Listings (year-over-year)

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Legend:

The column of numbers on the left is the # of new listings in each city for last month.

The BLUE bars show the annual percent change since the same quarter, 1 year ago.

16 communities with an increase in New Listings (year-over-year)

21 communities with negative change in New Listings (year-over-year)

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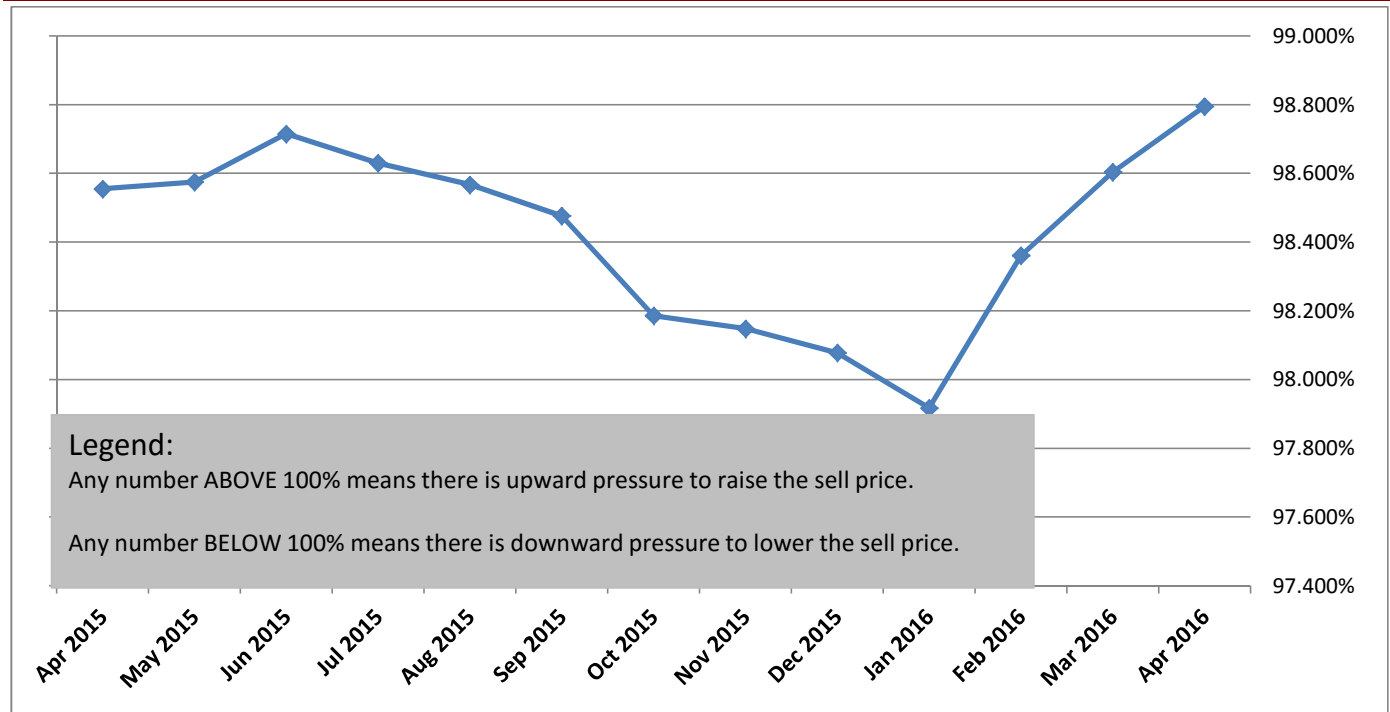
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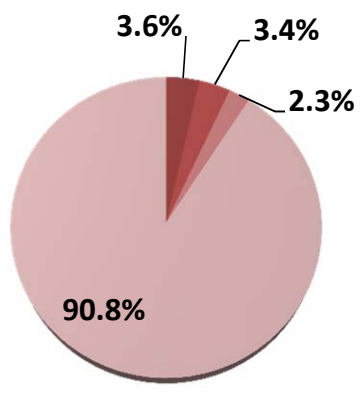
Sell Price vs Original List Price

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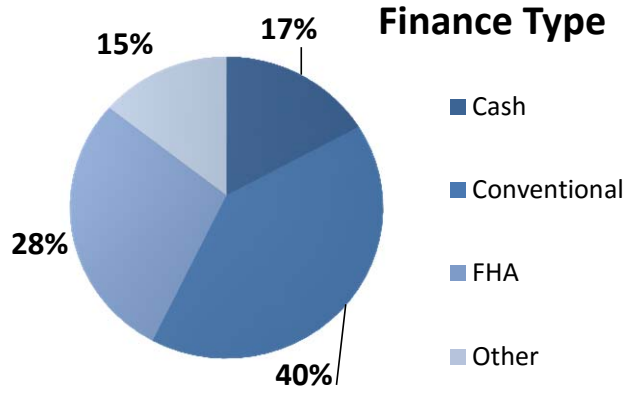


Legend:
 Any number ABOVE 100% means there is upward pressure to raise the sell price.
 Any number BELOW 100% means there is downward pressure to lower the sell price.



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer