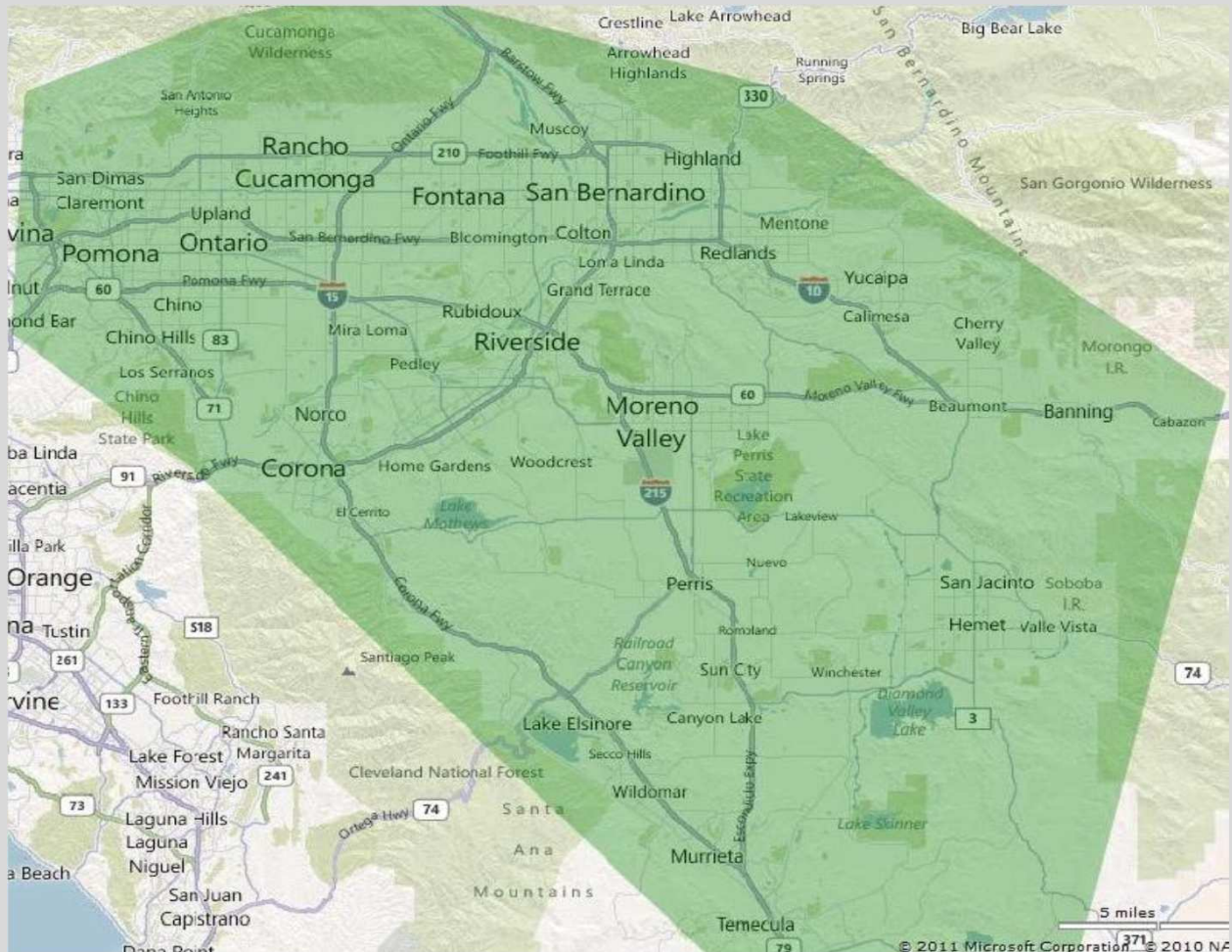


Housing Data – June 2015



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Jun 2015 - Monthly Report

Inland Valleys Regional Summary

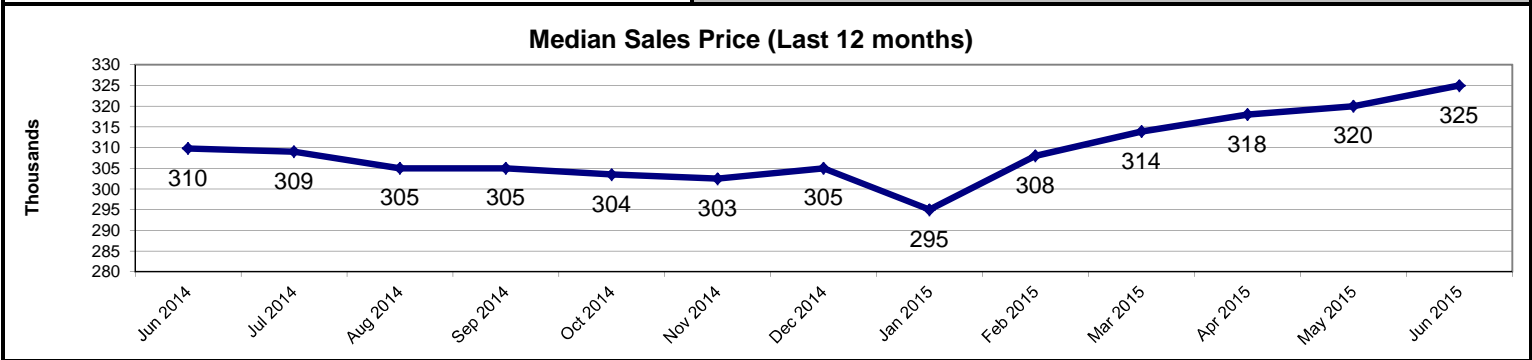
Mark Dowling, Chief Executive Officer

Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- The housing market continues to show strength through the first half of 2015 with solid increases in New Listings, Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
- Pending Sales over the last two months have been up a whopping 21% in May and 22% in June, and Sales Volume for the month of June, year-over-year, is up 18%.
- The market continues to demonstrate increased demand with steady increases in the Median Sales price reflected by a 5.5% over the last five months.



	Jun-2014	Jun-2015	Annual Change	
<p>New Listings (Last 12 Months)</p>	New Listings	5,233	5,461	↑ 4%
	Pending Sales	3,191	4,092	↑ 22%
	Sold Listings	3,172	3,691	↑ 14%
	Median Sales Price	\$309,800	\$325,000	↑ 5%
	Sales Volume (\$M)	\$1,081	\$1,314	↑ 18%
<p>Closed Listings (Last 12 Months)</p>	Price/Sq.Ft.	\$173	\$181	↑ 4%
	Sold \$/List \$	99.11%	98.95%	↓ -0.2%
	Days on Market	36	40	↑ 10%
	CDOM	44	48	↑ 8%
<p>All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.</p>				



Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730

www.ivaor.com



Jun 2015 City Overview

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Price per Sq.Ft.	Total Days on Market
Alta Loma	↓ -4%	↓ -4%	\$ 448,000	\$ 237	46
Banning	↓ -3%	↑ 11%	\$ 199,900	\$ 138	63
Beaumont	↑ 36%	↑ 3%	\$ 273,000	\$ 138	49
Bloomington	↔ 0%	↑ 1%	\$ 232,000	\$ 177	53
Canyon Lake	↓ -12%	↑ 16%	\$ 399,999	\$ 177	63
Chino	↓ -13%	↑ 7%	\$ 413,800	\$ 220	38
Chino Hills	↑ 43%	↑ 6%	\$ 595,000	\$ 290	48
Claremont	↑ 38%	↑ 9%	\$ 651,000	\$ 322	48
Colton	↑ 10%	↑ 1%	\$ 215,000	\$ 164	39
Corona	↑ 25%	↓ -1%	\$ 405,000	\$ 212	49
Diamond Bar	↑ 14%	↑ 1%	\$ 555,000	\$ 329	43
Eastvale	↑ 4%	↓ -1%	\$ 485,000	\$ 173	63
Fontana	↓ -3%	↑ 10%	\$ 347,625	\$ 190	44
Grand Terrace	↑ 567%	↑ 1%	\$ 288,750	\$ 172	35
Hemet	↑ 18%	↑ 7%	\$ 198,000	\$ 118	54
Highland	↑ 26%	↑ 4%	\$ 255,000	\$ 166	43
Jurupa Valley	↑ 28%	↑ 3%	\$ 350,000	\$ 200	45
La Verne	↑ 7%	↑ 28%	\$ 619,000	\$ 337	43
Lake Elsinore	↑ 37%	↑ 16%	\$ 310,000	\$ 150	52
Loma Linda	↑ 33%	↑ 6%	\$ 365,000	\$ 204	30
Menifee	↑ 25%	↑ 9%	\$ 309,000	\$ 147	44
Montclair	↓ -22%	↑ 2%	\$ 320,000	\$ 222	47
Moreno Valley	↑ 27%	↑ 10%	\$ 265,000	\$ 152	50
Murrieta	↑ 12%	↑ 5%	\$ 355,650	\$ 159	52
Norco	↓ -16%	↓ -1%	\$ 430,000	\$ 217	66
Ontario	↓ -1%	↑ 9%	\$ 345,000	\$ 236	43
Perris	↑ 34%	↑ 2%	\$ 230,000	\$ 146	43
Pomona	↑ 31%	↑ 10%	\$ 320,000	\$ 251	38
Rancho Cucamonga	↑ 32%	↓ -5%	\$ 396,000	\$ 252	51
Redlands	↑ 15%	↑ 21%	\$ 385,000	\$ 217	47
Rialto	↓ -13%	↑ 8%	\$ 281,000	\$ 177	36
Riverside	↑ 10%	↔ 0%	\$ 310,000	\$ 195	48
San Bernardino	↑ 9%	↑ 7%	\$ 207,000	\$ 156	50
San Dimas	↓ -6%	↑ 4%	\$ 497,000	\$ 302	49
San Jacinto	↑ 98%	↑ 2%	\$ 210,000	\$ 111	49
Sun City	↑ 21%	↑ 24%	\$ 209,900	\$ 151	50
Temecula	↑ 11%	↑ 4%	\$ 399,900	\$ 179	45
Upland	↑ 15%	↑ 9%	\$ 500,000	\$ 259	57

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

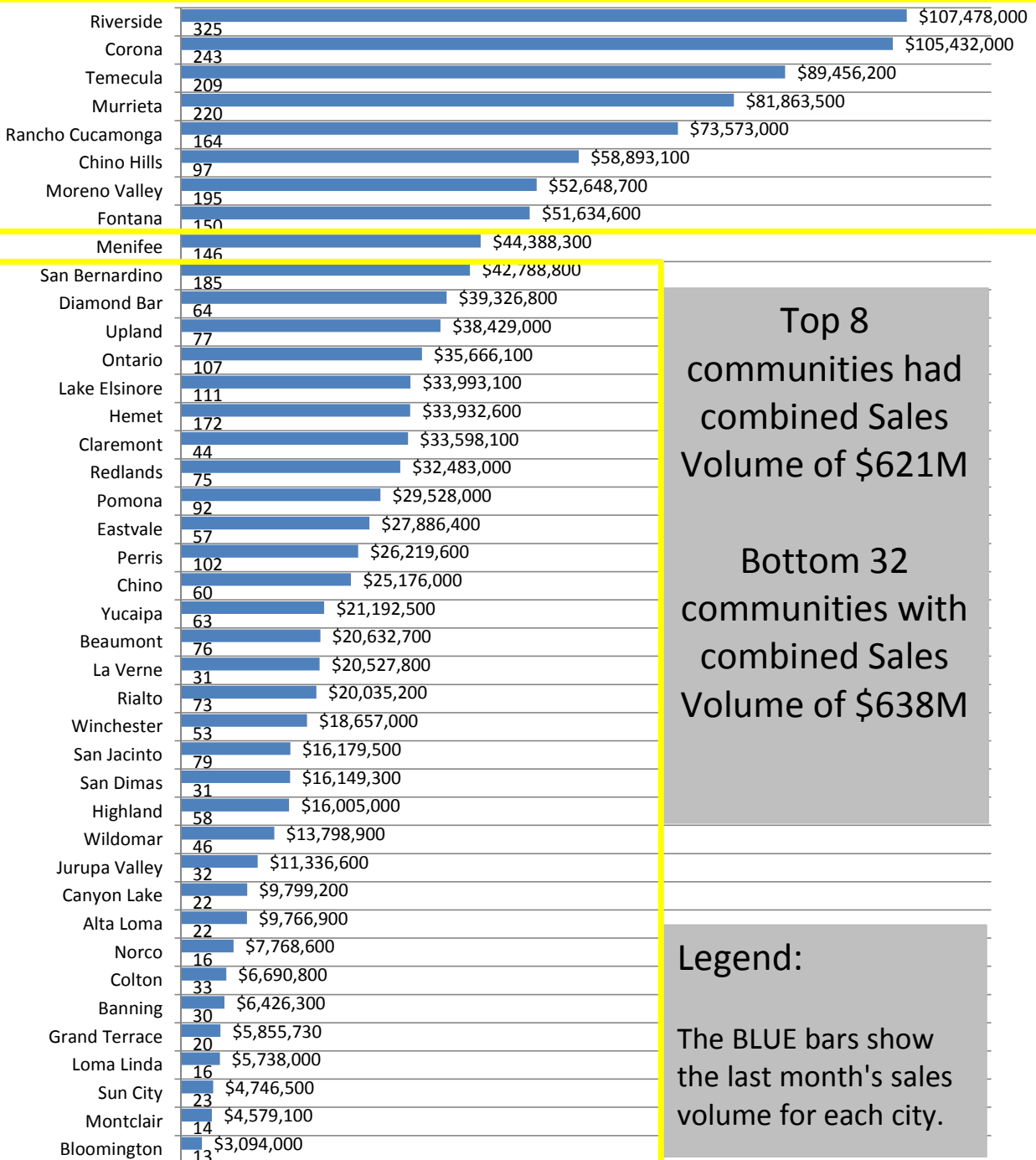
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Jun 2015 - Sales Volume per City

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Top 8 communities had combined Sales Volume of \$621M

Bottom 32 communities with combined Sales Volume of \$638M

Legend:

The BLUE bars show the last month's sales volume for each city.

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

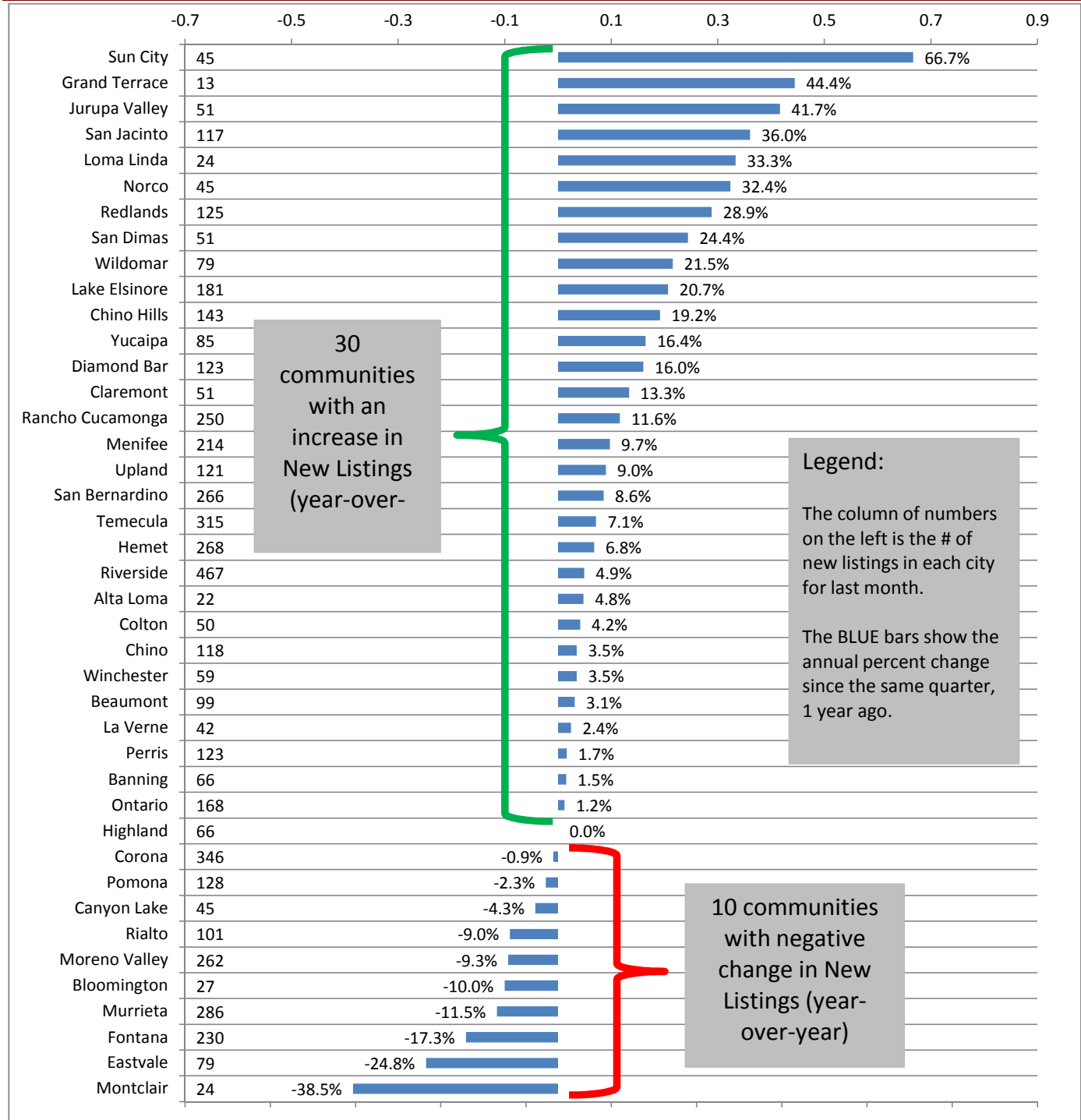
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Jun 2015 - Top Communities with New Listings (year-over-year)

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

www.ivaor.com



30 communities with an increase in New Listings (year-over-)

Legend:
The column of numbers on the left is the # of new listings in each city for last month.
The BLUE bars show the annual percent change since the same quarter, 1 year ago.

10 communities with negative change in New Listings (year-over-year)

Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

Rancho Cucamonga Office:
 10574 Acacia St, Suite #D-7
 Rancho Cucamonga, CA 91730



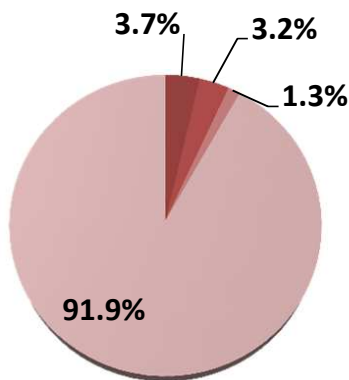
Sell Price vs Original List Price

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

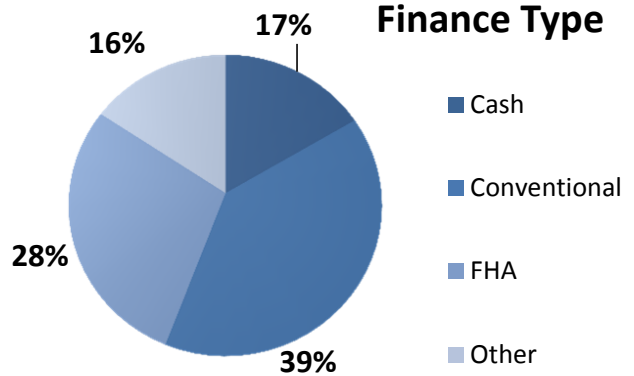


Legend:
 Any number ABOVE 100% means there is upward pressure to raise the sell price.
 Any number BELOW 100% means there is downward



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer