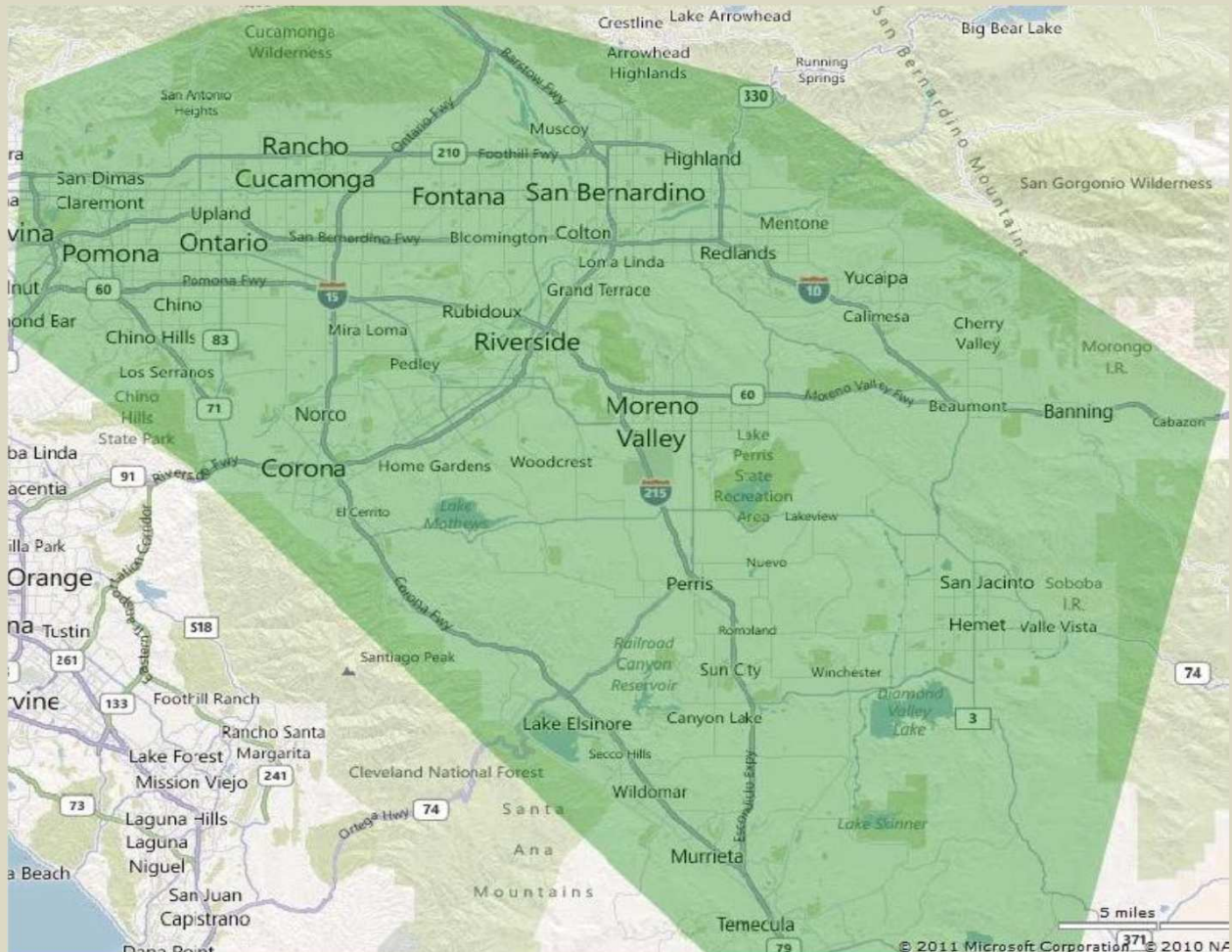


# Housing Data – May 2015



**Inland Valleys Association of REALTORS® (IVAR)**

**[www.ivaor.com](http://www.ivaor.com)**

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## May 2015 - Monthly Report

### Inland Valleys Regional Summary

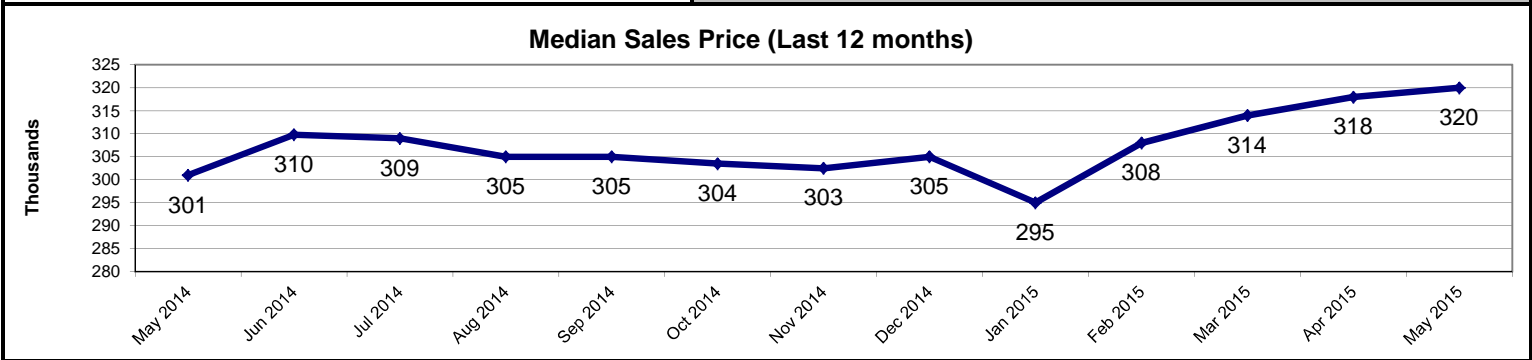
**Mark Dowling, Chief Executive Officer**

Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- Continuing the trend over the last several months, the IVAR regional housing market saw increases in Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
- Pending Sales are up a whopping 21% year-over-year, and Sold Listings were up 6%.
- The market continues to demonstrate increased demand with increases in Median Sales price and Sales Prices reflecting nearly 100% of the Listing Price.



	May-2014	May-2015	Annual Change	
<p><b>New Listings (Last 12 Months)</b></p>	New Listings	5,219	5,195	↓ -0.5%
	Pending Sales	3,217	4,087	↑ 21%
	Sold Listings	2,928	3,103	↑ 6%
	Median Sales Price	\$301,000	\$320,000	↑ 6%
	Sales Volume (\$M)	\$963	\$1,069	↑ 10%
<p><b>Closed Listings (Last 12 Months)</b></p>	Price/Sq.Ft.	\$171	\$180	↑ 5%
	Sold \$/List \$	99.23%	99.13%	↓ -0.1%
	Days on Market	34	36	↑ 6%
	CDOM	43	43	→ 0%
<p>All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.</p>				





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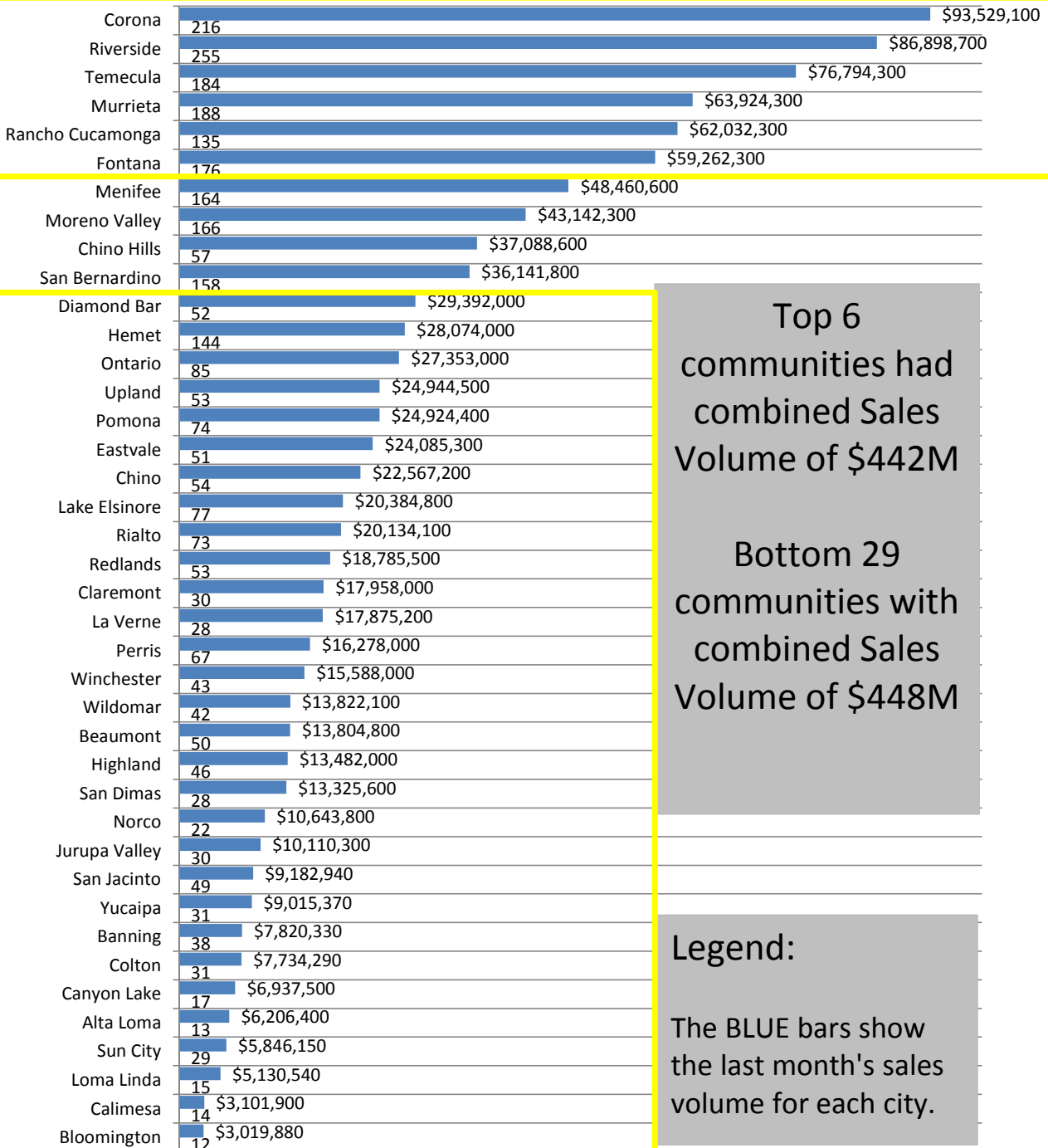
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## May 2015 - Sales Volume per City

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As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Top 6 communities had combined Sales Volume of \$442M

Bottom 29 communities with combined Sales Volume of \$448M

### Legend:

The BLUE bars show the last month's sales volume for each city.

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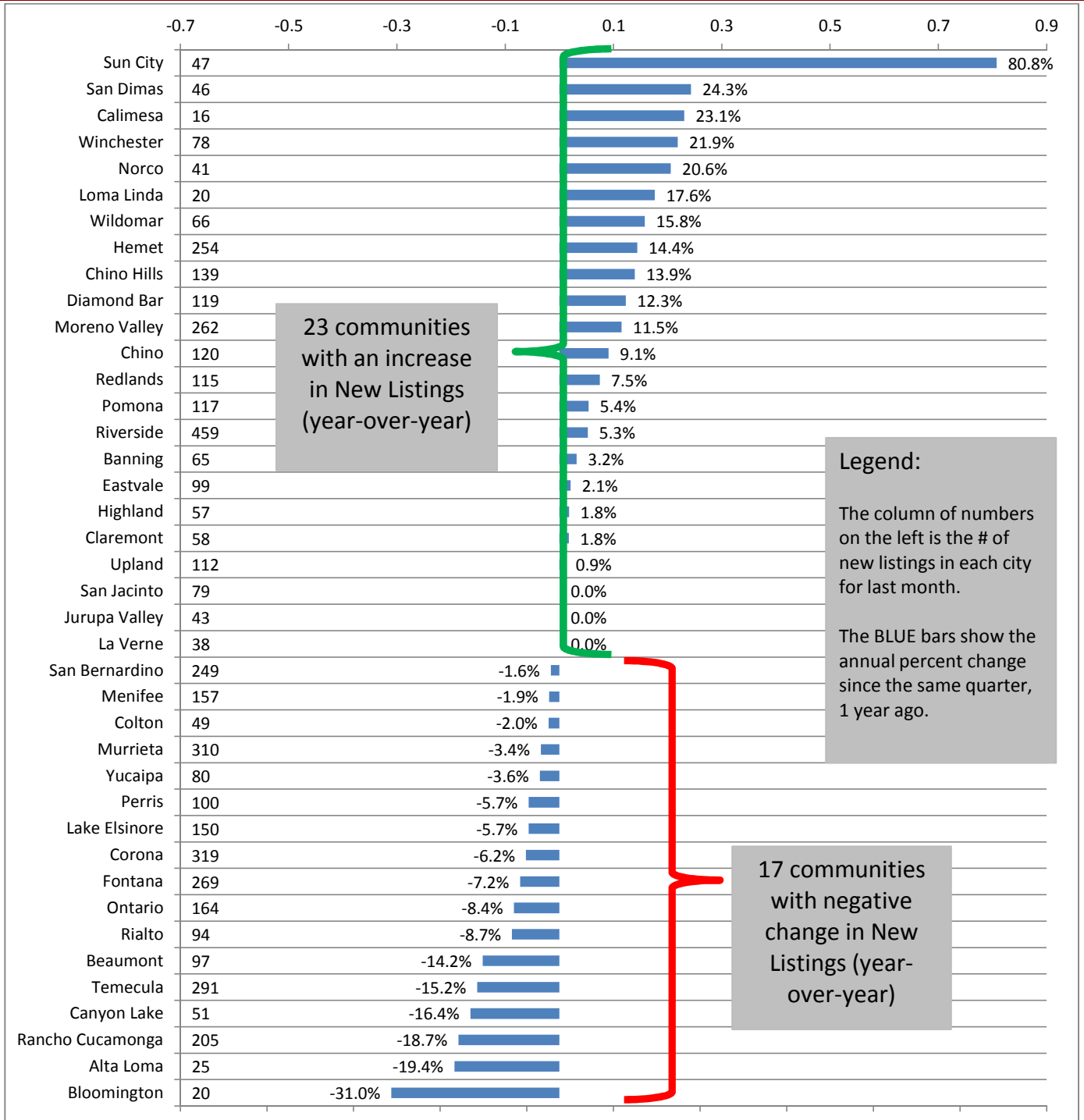
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### May 2015 - Top Communities with New Listings (year-over-year)

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**Legend:**

The column of numbers on the left is the # of new listings in each city for last month.

The BLUE bars show the annual percent change since the same quarter, 1 year ago.

23 communities with an increase in New Listings (year-over-year)

17 communities with negative change in New Listings (year-over-year)



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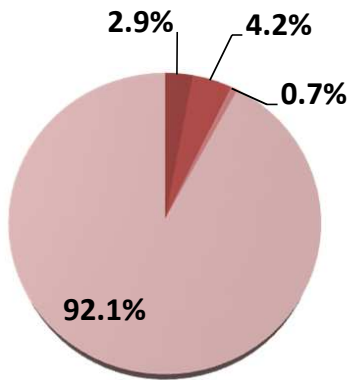
## Sell Price vs Original List Price

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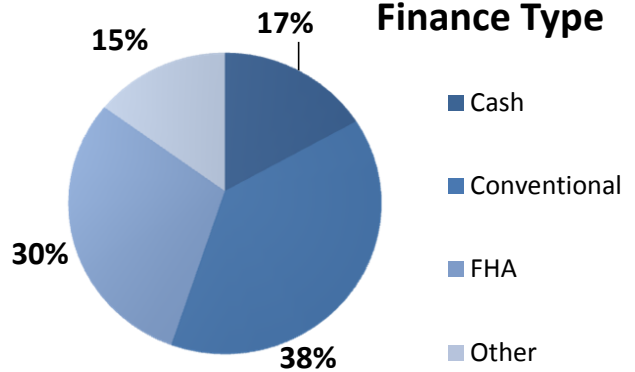


**Legend:**  
Any number ABOVE 100% means there is upward pressure to raise the sell price.  
Any number BELOW 100% means there is downward



### Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



### Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer