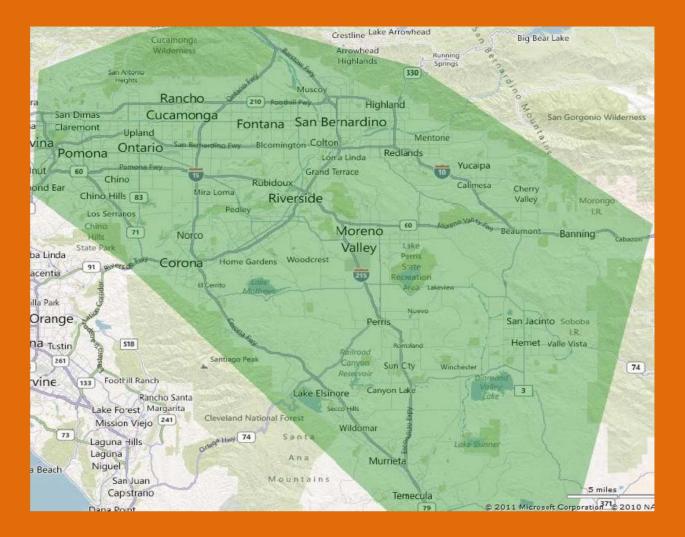
Var Inland Valleys

Housing Data – April 2015



Inland Valleys Association of REALTORS[®] (IVAR) www.ivaor.com FAX: 951-684-0450

RIVERSIDE OFFICE 3690 Elizabeth Street Riverside, California 92506 Office: 951-684-1221 RANCHO CUCAMONGA OFFICE 10574 Acacia Street, Suite #D-7 Rancho Cucamonga, California 91730 Office: 909-527-2133

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Apr 2015 - Monthly Report

Inland Valleys Regional Summary

Mark Dowling, Chief Executive Officer

Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

Continuing last month's trend, the IVAR regional housing market saw increases "across the board" in all five major sales transactions categories: New Listings, Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
Pending Sales are up a whopping 22% year-over-year, and New Listings were up 4%.

• The market continues to demonstrate increased demand with increases in Median Sales price and Sales Prices reflecting nearly 100% of the Listing Price.

Annual Change Apr-2015 Apr-2014 4% New Listings 5,032 5,259 New Listings (Last 12 Months) 6000 Pending 5000 22% 3,231 4,139 Sales 4000 3000 7% Sold Listings 2,695 2,894 2000 1000 Median Sales 7% \$297,000 \$317,835 0 JUN 2014 JUI 2014 AU9201A 5ep 2014 Jan 2015 feb 2015 Mar 2015 May 2014 0^{ct.2014} 1404201A Dec 2014 P61-2015 Price A91201A Sales Volume 13% \$867 \$998 (\$M) **Closed Listings (Last 12 Months)** 5% Price/Sq.Ft. \$171 \$180 4000 3500 Sold \$/List \$ 0% 99.13% 99.09% 3000 2500 Days on 6% 33 35 Market 2000 1500 7% CDOM 41 44 1000 500 All data used to generate these reports comes from the California 0 5002014 Regional Multiple Listing Service, Inc. If you have any questions about AU9201A 0^{ct 2014} Dec 2014 Jan 2015 Feb 2015 Mar 2015 Jun 2014 JU1201A 2012 201A por 2015 A91201A the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040. Median Sales Price (Last 12 months) 320 315 318 310 314 Thousands 305 310 309 308 300 305 305 305 304 303 301 295 297 290 295 285 280 APT2015 A91201A Jun 2014 5002015 Nar 2015 May 2014 5ep 2014 0022014 ,2015 Jul 2014 2014 2010 2014

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Apr 2015 City Overview

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	YOY Sales	YOY Median	Median		e market Total Days on
	Transactions	Sales Price %	Sales Price \$	Price per Sq.Ft.	Market
Alta Loma		30%	\$ 495,000	\$ 250	25
Banning	32%	17%	\$ 187,500	\$ 133	46
Beaumont	36%	2%	\$ 255,000	\$ 141	33
Bloomington	-7%	-11%	\$ 218,000	\$ 177	46
Canyon Lake	20%	15%	\$ 355,000	\$ 186	71
Chino	16%	-5%	\$ 400,000	\$ 230	54
Chino Hills	-7%	-6%	\$ 517,500	\$ 289	41
Claremont	-3%	8%	\$ 595,000	\$ 312	33
Colton	13%	19%	\$ 215,000	\$ 178	21
Corona	-3%	1%	\$ 400,050	\$ 213	49
Diamond Bar	23%	-6%	\$ 549,900	\$ 329	57
Eastvale	21%	-6%	\$ 463,000	\$ 169	51
Fontana	17%	9%	\$ 325,000	\$ 185	36
Hemet	16%	11%	\$ 189,000	\$ 119	40
Highland	55%	16%	\$ 277,500	\$ 164	54
Jurupa Valley	82%	-11%	\$ 306,000	\$ 201	56
La Verne	13%	2%	\$ 553,000	\$ 314	36
Lake Elsinore	22%	11%	\$ 305,000	\$ 147	52
Loma Linda	67%	3%	\$ 390,000	\$ 182	55
Menifee	21%	10%	\$ 310,000	\$ 141	39
Montclair	-16%	1%	\$ 318,000	\$ 241	43
Moreno Valley	-3%	10%	\$ 253,000	\$ 152	43
Murrieta	5%	4%	\$ 347,000	\$ 156	54
Norco	17%	31%	\$ 445,000	\$ 223	69
Ontario	-13%	13%	\$ 340,000	\$ 242	46
Perris	12%	9%	\$ 235,000	\$ 130	42
Pomona	16%	12%	\$ 335,000	\$ 241	46
Rancho Cucamonga	-6%	6%	\$ 406,000	\$ 244	44
Redlands	13%	0%	\$ 316,200	\$ 212	29
Rialto	28%	13%	\$ 270,000	\$ 169	34
Riverside	0%	11%	\$ 315,000	\$ 198	44
San Bernardino	-8%	11%	\$ 200,000	\$ 156	42
San Dimas		22%	\$ 529,000	\$ 294	50
San Jacinto	-4%	16%	\$ 214,950	\$ 109	49
Sun City	39%	-2%	\$ 182,000	\$ 151	31
Temecula	9%	10%	\$ 389,900		39
Upland		21%	\$ 510,000		44
Wildomar	-10%	11%	\$ 320,000	\$ 140	33

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Apr 2015 - Sales Volume per City

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Diverside		\$82,946,700			
Riverside	242	\$76,601,600			
Corona	183 \$76,601,600 455 \$64,007,100				
Temecula	\$60,745,200				
Fontana	\$54 161 600				
Murrieta	\$52,855,100				
Rancho Cucamonga Menifee	\$37.025.500				
Moreno Valley	\$36.651				
Chino Hills	<u> </u>				
San Bernardino	<u>63</u> \$30,295,600				
Upland	\$30,209,700	—			
Ontario	\$28,936,400	——— Тор б			
Hemet	85	communities had			
Diamond Bar	\$26 582 200				
Lake Elsinore	43 \$26,132,400	combined Sales			
Chino	89 \$24,595,600				
Pomona	59 \$23,185,000	Volume of \$391M			
Redlands	66 \$22,384,600 62				
Eastvale	46				
Claremont	28 \$20,654,500	Bottom 28			
Highland	62 518,474,800	communities with			
Rialto	68 \$18,450,300	communities with			
Perris	\$18,274,500	combined Sales			
La Verne	\$16,770,400				
San Dimas	\$16,186,900	Volume of \$398M			
Beaumont	\$15,978,600				
Yucaipa	\$13,646,700				
Winchester	\$12,924,600				
San Jacinto	\$8,570,700				
Wildomar	\$8,378,780				
Banning	41 \$7,881,820				
Canyon Lake	\$7,295,550				
Jurupa Valley	\$6,391,800	Legend:			
Norco	\$6,240,650	Legenu.			
Alta Loma	\$5,913,500				
Colton	\$5,503,490	The BLUE bars show			
Loma Linda	\$5,326,800	the last month's sales			
Montclair	16 \$5,057,500				
Sun City	\$4,716,800	volume for each city.			
Bloomington	\$3,179,560				

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Apr 2015 - Top Communities with New Listings (year-over-year)

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-0	.7	-0.5	-0.3	-0.1	0.1	0.3	0.5	0.7
Sun City	44	I	I				l	63.0%
Norco	45						5	0.0%
Jurupa Valley	37						42.3%	
Claremont	62						40.9%	
Alta Loma	30						36.4%	
La Verne	49						32.4%	
Bloomington	25					3	31.6%	
Moreno Valley	269					30	0.6%	
Diamond Bar	129					27.7	%	
Upland	102					22.9%		
Colton	66	26 comm	nunities			22.2%		
Riverside	491	with an i	ncrease		13	8.4%		
Canyon Lake	68	in New L	istings		11.5	5%		
Beaumont	116	(year-over-year)			10.5%			
Yucaipa	83				9.2%			
Lake Elsinore	168				9.1%		Legend:	
Chino	108				9.1%			
San Dimas	44				7.3%		The column o	
Redlands	95				6.7%		on the left is	
Menifee	200				5.8%		new listings i	
Rancho Cucamonga	228				5.6%		for last mont	h.
Hemet	239				5.3%		-	
Montclair	25				4.2%		The BLUE bai	
Pomona	110				3.8%		annual percent change since the same quarter, 1 year ago.	
Eastvale	99	99			2.1%			
Corona	337	L			1.5%			
Temecula	301			-0.3	8%			
San Bernardino	254			-0.4	!% I			
Ontario	146			-2.0%	6			_
Murrieta	297			-2.3%	5 🗖			_
Wildomar	51	-3.8%			-	14 communities		
Banning	63		-6.0%					
San Jacinto	84	-8.7%			with negative			
Fontana	224	-10.4%			change in New			
Winchester	70	-11.4%			Listings (year-			
Chino Hills	115	-12.2%			over-year)			
Perris	106	-14.5%					, ,	
Loma Linda	22		-21.4%					
Highland	69		-24.2%					
Rialto	86	-33.8%						

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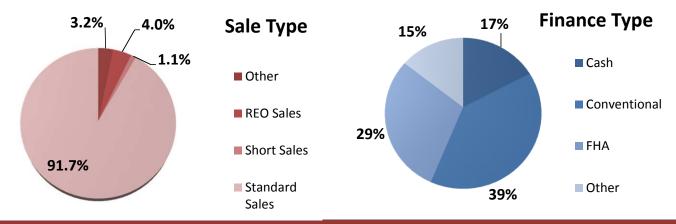
CENTER FOR REAL ESTATE DATA (CRED)

Sell Price vs Original List Price

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The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a businessminded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer

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