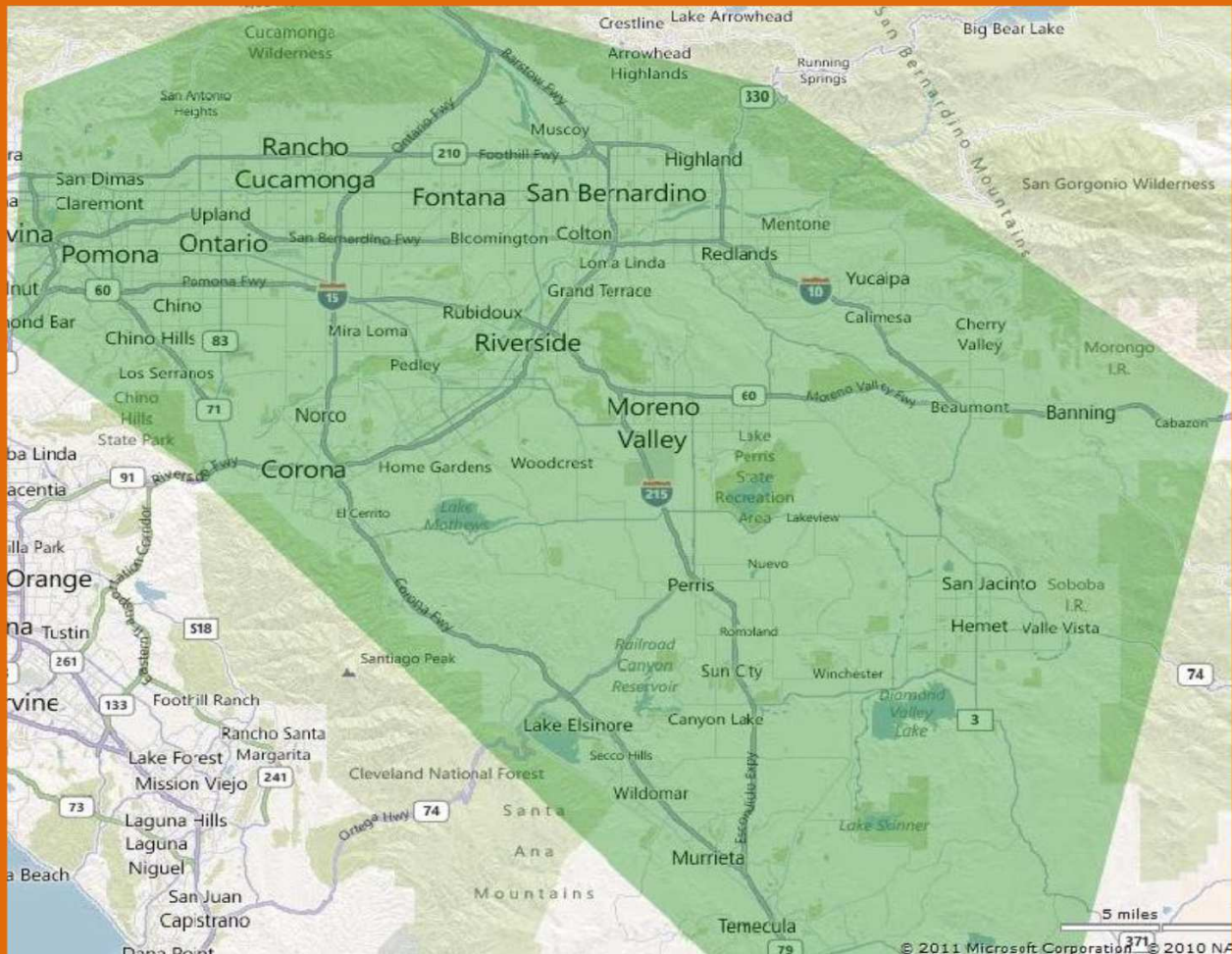


Housing Data – April 2015



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Apr 2015 - Monthly Report

Inland Valleys Regional Summary

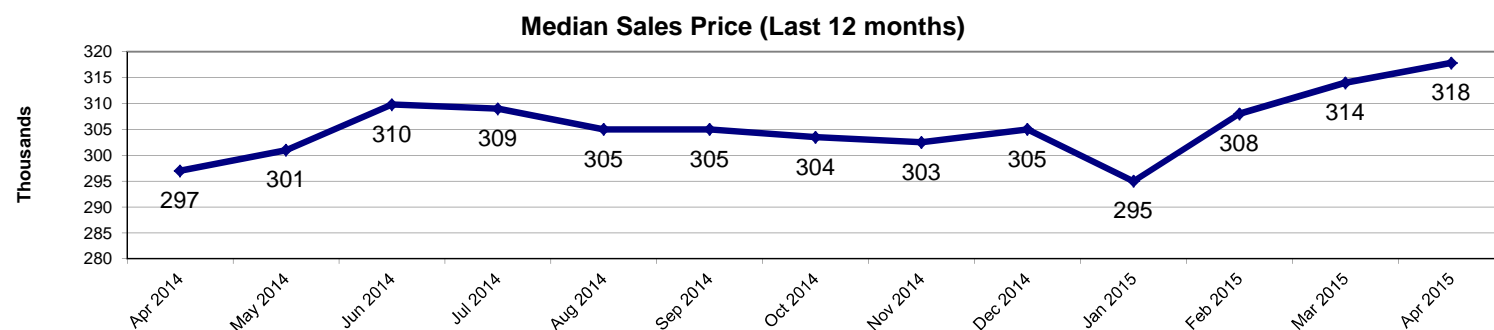
Mark Dowling, Chief Executive Officer

Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- Continuing last month's trend, the IVAR regional housing market saw increases "across the board" in all five major sales transactions categories: New Listings, Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
- Pending Sales are up a whopping 22% year-over-year, and New Listings were up 4%.
- The market continues to demonstrate increased demand with increases in Median Sales price and Sales Prices reflecting nearly 100% of the Listing Price.



	Apr-2014	Apr-2015	Annual Change	
<p>New Listings (Last 12 Months)</p>	New Listings	5,032	5,259	↑ 4%
	Pending Sales	3,231	4,139	↑ 22%
	Sold Listings	2,695	2,894	↑ 7%
	Median Sales Price	\$297,000	\$317,835	↑ 7%
	Sales Volume (\$M)	\$867	\$998	↑ 13%
<p>Closed Listings (Last 12 Months)</p>	Price/Sq.Ft.	\$171	\$180	↑ 5%
	Sold \$/List \$	99.13%	99.09%	↓ 0%
	Days on Market	33	35	↑ 6%
	CDOM	41	44	↑ 7%
<p>All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.</p>				



Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

Rancho Cucamonga Office:
 10574 Acacia St, Suite #D-7
 Rancho Cucamonga, CA 91730



Apr 2015 City Overview

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Price per Sq.Ft.	Total Days on Market
Alta Loma	↑ 33%	↑ 30%	\$ 495,000	\$ 250	25
Banning	↑ 32%	↑ 17%	\$ 187,500	\$ 133	46
Beaumont	↑ 36%	↑ 2%	\$ 255,000	\$ 141	33
Bloomington	↓ -7%	↓ -11%	\$ 218,000	\$ 177	46
Canyon Lake	↑ 20%	↑ 15%	\$ 355,000	\$ 186	71
Chino	↑ 16%	↓ -5%	\$ 400,000	\$ 230	54
Chino Hills	↓ -7%	↓ -6%	\$ 517,500	\$ 289	41
Claremont	↓ -3%	↑ 8%	\$ 595,000	\$ 312	33
Colton	↑ 13%	↑ 19%	\$ 215,000	\$ 178	21
Corona	↓ -3%	↑ 1%	\$ 400,050	\$ 213	49
Diamond Bar	↑ 23%	↓ -6%	\$ 549,900	\$ 329	57
Eastvale	↑ 21%	↓ -6%	\$ 463,000	\$ 169	51
Fontana	↑ 17%	↑ 9%	\$ 325,000	\$ 185	36
Hemet	↑ 16%	↑ 11%	\$ 189,000	\$ 119	40
Highland	↑ 55%	↑ 16%	\$ 277,500	\$ 164	54
Jurupa Valley	↑ 82%	↓ -11%	\$ 306,000	\$ 201	56
La Verne	↑ 13%	↑ 2%	\$ 553,000	\$ 314	36
Lake Elsinore	↑ 22%	↑ 11%	\$ 305,000	\$ 147	52
Loma Linda	↑ 67%	↑ 3%	\$ 390,000	\$ 182	55
Menifee	↑ 21%	↑ 10%	\$ 310,000	\$ 141	39
Montclair	↓ -16%	↑ 1%	\$ 318,000	\$ 241	43
Moreno Valley	↓ -3%	↑ 10%	\$ 253,000	\$ 152	43
Murrieta	↑ 5%	↑ 4%	\$ 347,000	\$ 156	54
Norco	↑ 17%	↑ 31%	\$ 445,000	\$ 223	69
Ontario	↓ -13%	↑ 13%	\$ 340,000	\$ 242	46
Perris	↑ 12%	↑ 9%	\$ 235,000	\$ 130	42
Pomona	↑ 16%	↑ 12%	\$ 335,000	\$ 241	46
Rancho Cucamonga	↓ -6%	↑ 6%	\$ 406,000	\$ 244	44
Redlands	↑ 13%	↑ 0%	\$ 316,200	\$ 212	29
Rialto	↑ 28%	↑ 13%	\$ 270,000	\$ 169	34
Riverside	↓ 0%	↑ 11%	\$ 315,000	\$ 198	44
San Bernardino	↓ -8%	↑ 11%	\$ 200,000	\$ 156	42
San Dimas	→ 0%	↑ 22%	\$ 529,000	\$ 294	50
San Jacinto	↓ -4%	↑ 16%	\$ 214,950	\$ 109	49
Sun City	↑ 39%	↓ -2%	\$ 182,000	\$ 151	31
Temecula	↑ 9%	↑ 10%	\$ 389,900	\$ 184	39
Upland	→ 0%	↑ 21%	\$ 510,000	\$ 243	44
Wildomar	↓ -10%	↑ 11%	\$ 320,000	\$ 140	33

Riverside: 951.684.1221 | Rancho Cucamonga: 909.527.2133 | FAX: 951.684.0450

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

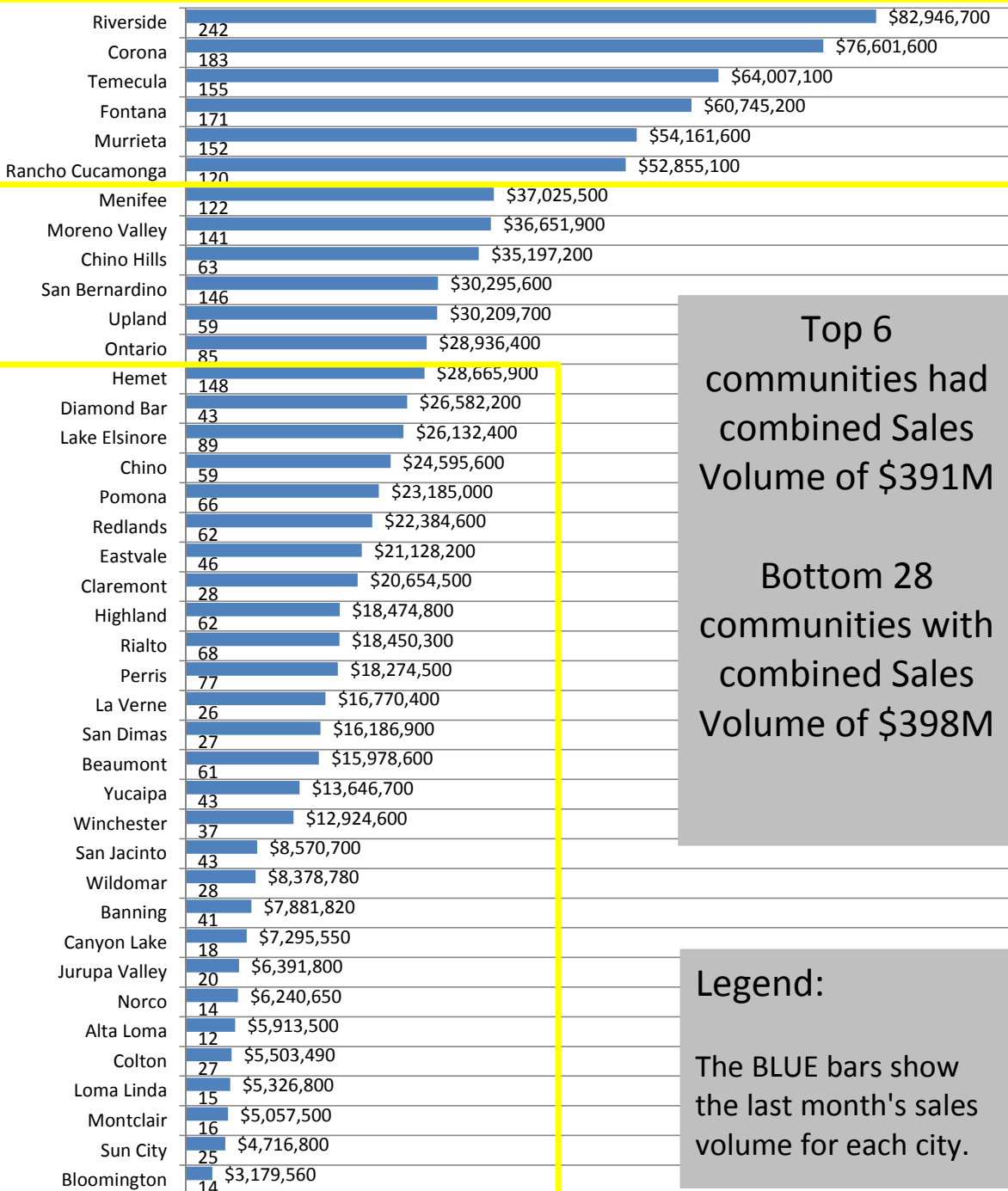
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Apr 2015 - Sales Volume per City

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Top 6
communities had
combined Sales
Volume of \$391M

Bottom 28
communities with
combined Sales
Volume of \$398M

Legend:

The BLUE bars show
the last month's sales
volume for each city.

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

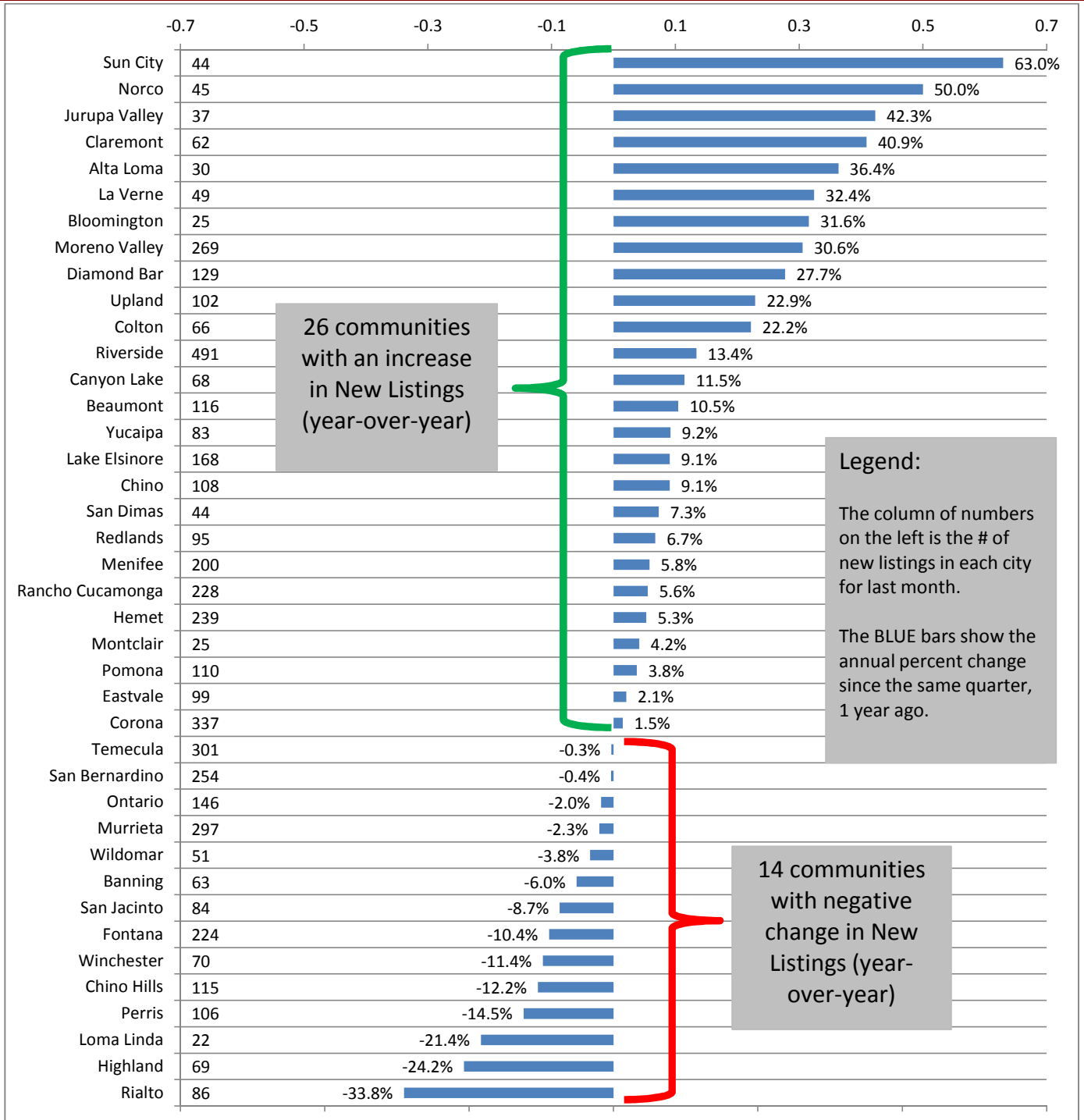
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Apr 2015 - Top Communities with New Listings (year-over-year)

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

www.ivaor.com



26 communities with an increase in New Listings (year-over-year)

Legend:
The column of numbers on the left is the # of new listings in each city for last month.
The BLUE bars show the annual percent change since the same quarter, 1 year ago.

14 communities with negative change in New Listings (year-over-year)

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

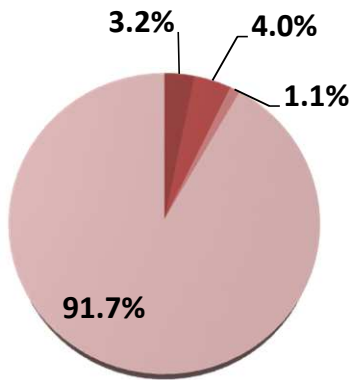
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Sell Price vs Original List Price

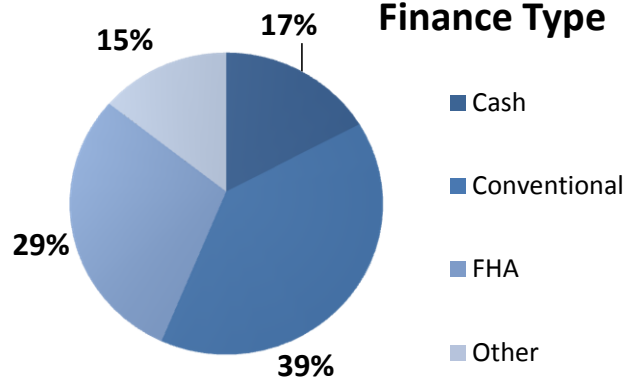
www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer